



Pasco-Hernando Workforce Board, Inc.

August 4, 2011
3185 Premier Drive
Brooksville, FL 34604
2.00 p.m.

Agenda Business Competitiveness Committee Meeting

Welcome and Call to Order Michael McHugh, Chairperson

Business Meeting

Action Items

- Approval of minutes from May 18, 2011 Page 1
- Employed Worker Training Program Page 2
- Approval of Training Providers Pages 3-23

Discussion Items

- Business Competitiveness Goals Page 24
- Wrap up of 2010-2011 goals, develop 2011-2012 goals
- Florida Eight Update Discussion
- Draft of RFP for Business Services Pages 25-27
- Monthly Management Report Page 28
- Review of Questions for Training Needs..... Page 29-30

Public Comments

Next Committee Meeting: November 3, 2011; 2.00 p.m.
3185 Premier Drive, Brooksville, FL 34604

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Pasco-Hernando Workforce Board, Inc.

Business Competitiveness Committee Meeting Minutes

The Business Competitiveness Committee meeting was called to order at 2.05 p.m. by Chairperson Mike McHugh.

The first item on the agenda was the approval of the minutes from the Business Competitiveness Committee meeting of March 3, 2011. Steve Sacone made a motion to approve the minutes. Rob Aguis seconded the motion. The motion passed unanimously.

The next item on the agenda was to approve the release of a Request for Proposal (RFP) for Business Services. Bill Woodward made a motion to approve the release of the RFP, and Steve Sacone seconded the motion. The motion passed unanimously.

The final item on the agenda requiring a vote was the annual Approval of Training Providers for Program Year 2011-2012. The Committee reviewed the Training Providers and detailed course information supporting the selection. John Hagen made a motion to approve the Training Providers as listed in the meeting materials. Rob Aguis seconded the motion. The motion passed unanimously.

The Committee then reviewed the items provided as Discussion Items including The Florida Eight: A Workforce Project. Information about this initiative was being distributed by Workforce Florida, Inc. and shared among the Workforce Boards.

The Committee also reviewed the ROI documents which serves as an overview to the more detailed information provided on the ROI for various programs. This version contained edits that the Committee had previously recommended.

The Committee concluded by reviewing the Workforce Report online. The report has been transformed from a printed report to an online report with real-time data. Staff gave an update regarding the notification process which alerts subscribers to new data in various segments of the report.

With no further business to discuss and no public comments, the meeting adjourned.

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ACTION ITEM
Annual Selection of Training Providers
Program Year 2011-2012

BACKGROUND

Each year we are required to conduct an annual review of private training providers. This ensures that the Training Providers we engage meet the requirements of WIA. The initial part approval of 7 providers was conducted in May 2011. The following training providers submitted requests after that date. This is the final review for the 2011-2012 program year.

JUSTIFICATION/REASON

The supplemental information provided with this Action Item details the review of the 7 private training providers who submitted the requested information.

RECOMMENDATION:

Staff recommends the approval of the 6 Training Providers and the specific programs detailed in the supplemental information provided with this Action Item, and listed here for reference:

Vendor	Program
Medical Training Classes Technical Institute	Medical Lab Technician Medical Administrative Assistant
Ultimate Medical Academy	Health Sciences Medical Administrative Assistant Spa Management Basic X-Ray Technician Basic X-Ray Technician with Office Procedures Dental Assistant with Expanded Functions Medical Clinical Lab Assistant Medical Assistant Nursing - AS
Experion Medical Academy	EKG Technician Medical Assistant
Florida Career College	Medical Assistant Network Internet Security
New Horizons Computer Learning Center	Preparation for CompTIA A+ Preparation for CompTIA Network+ Preparation for CISCO CCNA Certification Preparation for MicroSoft Certified IT Professional

Rasmussen College

Accounting –AS
Early Childhood Education - AS
Early Childhood Education – Diploma
Early Childhood Education - Certificate
Medical Administration – AS
Medical Administration – Diploma
Medical Assisting - AS
Medical Assisting - Diploma
Criminal Justice - AS
Human Services - AS
Human Services - Diploma
Human Services - Certificate
Paralegal – AS
Paralegal – Certificate
Professional Nursing – AS
Practical Nursing - Diploma
Software Application Development – AS
Information Systems Management – AS
Multimedia Technologies – AS
Multimedia Technologies – Diploma
Accounting - Diploma
Accounting – Certificate
Business – Diploma
Business – Certificate
Criminal Justice – Certificate
Criminal Justice – Certificate
Software Application Development – Certificate
Information Systems Management - Diploma
Information Systems Management – Certificate
Business Management - AS

Medical Prep Institute of Tampa Bay

Practical Nursing

Private Training Provider – Application for Vendor Status

July 29, 2011

Vendor	Program	Page
National Aviation	Aviation Maintenance Professional	3
	Aviation Maintenance Technology	3
	Avionics Technology	3
	Inspection Authorization Certification	3
Medical Training Classes Technical Institute	Mental Health Technician	4
	Medical Lab Technician	4
	Medical Administrative Assistant	4
	Electronic Health Records Specialist	4
Ultimate Medical Academy	Health Care Management	5
	Health Information Technology	5
	Health Sciences	5
	Medical Administrative Assistant	5
	Medical Billing and Coding - AS	5
	Medical Billing and Coding - Diploma	6
	Pharmacy Technician	6
	Spa Management	6
	Medical Transcription / Editing	6
	Basic X-Ray Technician	6
	Basic X-Ray Technician with Office Procedures	7
	Dental Assistant with Expanded Functions	7
	Medical Clinical Lab Assistant	7
	Medical Assistant	7
	Nursing - AS	7
	Nursing Assistant	8
Patient Care Technician	8	
Phlebotomy Technician	8	
Experion Medical Academy	EKG Technician	9
	Home Health Aid	9
	Medical Assistant	9
	Patient Care Technician	9
	Phlebotomy Technician	9
Florida Career College	Medical Assistant	10
	Patient Care Technician	10
	Network Internet Security	10
	Health Insurance Billing & Coding	10
New Horizons Computer Learning Center	Preparation for CompTIA A+	11
	Preparation for CompTIA Network+	11
	Preparation for CISCO CCNA Certification	11
	Preparation for MicroSoft Certified IT Professional	11
Rasmussen College	Accounting –AS	12
	Early Childhood Education - AS	12
	Early Childhood Education – Diploma	12

Early Childhood Education - Certificate	12
Health Information Technician - AS	13
Medical Administration – AS	13
Medical Administration – Diploma	13
Medical Assisting - AS	13
Medical Assisting - Diploma	13
Pharmacy Technician - AS	13
Pharmacy Technician - Diploma	14
Pharmacy Technician - Certificate	14
Criminal Justice - AS	14
Human Services - AS	14
Human Services - Diploma	14
Human Services - Certificate	15
Paralegal – AS	15
Paralegal – Certificate	15
Professional Nursing – AS	15
Practical Nursing - Diploma	15
Software Application Development – AS	16
Information Systems Management – AS	16
Multimedia Technologies – AS	16
Multimedia Technologies – Diploma	16
Accounting - Diploma	16
Accounting – Certificate	17
Business – Diploma	17
Business – Certificate	17
Medical Bill and Coding - Diploma	17
Medical Bill and Coding - Diploma	17
Criminal Justice – Certificate	18
Criminal Justice – Certificate	18
Software Application Development – Certificate	18
Information Systems Management - Diploma	18
Information Systems Management – Certificate	18
Business Management - AS	19

Medical Prep Institute of Tampa Bay

Practical Nursing	
Home Health Aid	
Patient Care Technician	

National Aviation Academy

Training Provider: National Aviation Academy				FEIN: 64-0792444	
Program: Aviation Maintenance Professional				Certification/Degree Type: Certificate	
Costs	Tuition: \$44,250	Books:	Fees:\$150.00	Supplies:	Total: \$44,400
Duration of Training: 3,000 hrs			Corresponding SOC Codes: 49-3011 & 49-2091		
Number of Student Currently Enrolled in Program: 383			Number of Completers 2010: 70	Number of Completers 2009: 45	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 57	Number of 2009 Completers Employed:* 41	
			Percentage 81.4%	Percentage 91.1%	
			Average Wage at Placement:*\$23.50/hr	Average Wage at Placement:* \$21.50/hr	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-15.3% 2008-12.2% 2009-13.6%	

Training Provider: National Aviation Academy				FEIN: 64-0792444	
Program: Aviation Maintenance Technology				Certification/Degree Type: Certificate	
Costs	Tuition: \$29,500	Books:	Fees:\$150.00	Supplies:	Total: \$29,650
Duration of Training: 2,000 hrs			Corresponding SOC Codes: 49-3011		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: 145	Number of Completers 2009: 131	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 134	Number of 2009 Completers Employed:* 116	
			Percentage 92.4%	Percentage 88.5%	
			Average Wage at Placement:*\$18.00/hr	Average Wage at Placement:* \$16.00/hr	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-15.3% 2008-12.2% 2009-13.6%	

Training Provider: National Aviation Academy				FEIN: 64-0792444	
Program: Avionics Technology				Certification/Degree Type: Certificate	
Costs	Tuition: \$14,750	Books:	Fees:\$150.00	Supplies:	Total: \$14,900
Duration of Training: 1,000 hrs			Corresponding SOC Codes: 49-2091		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: 7	Number of Completers 2009: 7	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 7	Number of 2009 Completers Employed:* 7	
			Percentage 100%	Percentage 100%	
			Average Wage at Placement:*\$23.50/hr	Average Wage at Placement:* \$21.50/hr	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-15.3% 2008-12.2% 2009-13.6%	

Training Provider: National Aviation Academy				FEIN: 64-0792444	
Program: Aviation Maintenance Certification				Certification/Degree Type: Certificate	
Costs	Tuition: \$1,967.00	Books:	Fees:\$150.00	Supplies:	Total: \$2,117.00
Duration of Training: 80 hrs			Corresponding SOC Codes: 49-3010		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: 48	Number of Completers 2009: 79	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 134	Number of 2009 Completers Employed:* 79	
			Percentage 100%	Percentage 100%	
			Average Wage at Placement:*\$23.50/hr	Average Wage at Placement:* \$21.50/hr	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-15.3% 2008-12.2% 2009-13.6%	

Training Provider: National Aviation Academy				FEIN: 64-0792444	
Program: Inspection Authorization Certification				Certification/Degree Type: Certificate	
Costs	Tuition: \$799.00	Books:	Fees:\$150.00	Supplies:	Total: \$949.00
Duration of Training: 32 hrs			Corresponding SOC Codes: 49-3010		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL New Class Standing Fall 2011			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-15.3% 2008-12.2% 2009-13.6%	

Medical Training Classes Technical Institute

Training Provider: Medical Training Classes Technical Institute				FEIN: 26-3978303	
Program: Mental Health Technician				Certification/Degree Type: Certificate	
Costs	Tuition: \$550.00	Books:	Fees: \$25.00	Supplies:	Total: \$575.00
Duration of Training: 3 wks			Corresponding SOC Codes: 31-1013		
Number of Student Currently Enrolled in Program: 6			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL New Class Standing Fall 2011			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: N/A

Training Provider: Medical Training Classes Technical Institute				FEIN: 26-3978303	
Program: Medical Lab Technician				Certification/Degree Type: Certificate	
Costs	Tuition: \$550.00	Books:	Fees: \$25.00	Supplies:	Total: \$575.00
Duration of Training: 6 wks			Corresponding SOC Codes: 29-2012		
Number of Student Currently Enrolled in Program: 6			Number of Completers 2010:	Number of Completers 2009:	
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: N/A

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Training Provider: Medical Training Classes Technical Institute				FEIN: 26-3978303	
Program: Medical Administrative Assistant				Certification/Degree Type: Certificate	
Costs	Tuition: \$750.00	Books: \$100.00	Fees: \$50.00	Supplies:	Total: \$900.00
Duration of Training: 6 wks			Corresponding SOC Codes: 43-6011		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: N/A

Training Provider: Medical Training Classes Technical Institute				FEIN: 26-3978303	
Program: Electronic Health Records Specialist				Certification/Degree Type: Certificate	
Costs	Tuition: \$750.00	Books: \$100.00	Fees: \$50.00	Supplies:	Total: \$900.00
Duration of Training: 6 wks			Corresponding SOC Codes: 29-2071		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL New Class Standing Fall 2011			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: N/A

Ultimate Medical Academy

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Health Care Management – Online Only				Certification/Degree Type: AS	
Costs	Tuition: \$21,880	Books: \$2,175.00	Fees: \$2,460.00	Supplies:	Total: \$26,515.00
Duration of Training: 60 weeks			Corresponding SOC Codes: 11-9111		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:* r	
			Source of Placement & Wage Data: N/A		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%	

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Health Information Technology – Both resident & Online				Certification/Degree Type: AS	
Costs	Tuition: \$24,130	Books: \$1,952.00	Fees: \$2,372.50	Supplies:	Total: \$28,455.00
Duration of Training: 55 weeks			Corresponding SOC Codes: 11-9111		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:* r	
			Source of Placement & Wage Data: N/A		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%	

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Health Sciences – Both resident & Online				Certification/Degree Type: AS	
Costs	Tuition: \$26,050.00	Books: \$2,377.50	Fees: \$2,302.50	Supplies:	Total: \$30,730.00
Duration of Training: 62 weeks			Corresponding SOC Codes: 29-2099		
Number of Student Currently Enrolled in Program: 203			Number of Completers 2010: 2	Number of Completers 2009:	
Comments: Recommended for WIA Funding – On-Ground Only			Number of 2010 Completers Employed:* 2	Number of 2009 Completers Employed:*	
			Percentage 100%	Percentage	
			Average Wage at Placement:*\$13.12/hr	Average Wage at Placement:* r	
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%	

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Medical Administrative Asst – Both resident & Online				Certification/Degree Type: Diploma	
Costs	Tuition: \$12,975.00	Books: \$1,375.00	Fees: \$150.00	Supplies:	Total: \$14,500.00
Duration of Training: 40 weeks			Corresponding SOC Codes: 43-6013, 43-6011		
Number of Student Currently Enrolled in Program: 750			Number of Completers 2010: 5	Number of Completers 2009:	
Comments: Recommended for WIA Funding			Number of 2010 Completers Employed:* 3	Number of 2009 Completers Employed:*	
			Percentage 100%	Percentage	
			Average Wage at Placement:*\$12.00/hr	Average Wage at Placement:*	
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%	

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Medical Billing & Coding – Both resident & Online				Certification/Degree Type: AS	
Costs	Tuition: \$12,975.00	Books: \$1,375.00	Fees: \$150.00	Supplies:	Total: \$14,500.00
Duration of Training: 60 weeks			Corresponding SOC Codes: 29-2071		
Number of Student Currently Enrolled in Program: 3080			Number of Completers 2010: 791	Number of Completers 2009: 216	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 540	Number of 2009 Completers Employed:* 161	
			Percentage 68.2%	Percentage 74.5%	
			Average Wage at Placement:*\$11.30/hr	Average Wage at Placement:* \$10.13/hr	
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%	

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Medical Billing & Coding Specialist – Both resident & Online ONLY				Certification/Degree Type: Diploma	
Costs	Tuition: \$12,975.00	Books: \$1,375.00	Fees: \$150.00	Supplies:	Total: \$14,500.00
Duration of Training: 40 weeks			Corresponding SOC Codes: 29-2071		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:	Average Wage at Placement:*	
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%	

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Pharmacy Technician– Both resident & Online				Certification/Degree Type: Diploma	
Costs	Tuition: \$12,800.00	Books: \$1,000.00	Fees: \$150.00	Supplies:	Total: \$13,950.00
Duration of Training: 35 weeks			Corresponding SOC Codes: 29-2052		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: 8	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 8	Number of 2009 Completers Employed:*	
			Percentage 100%	Percentage	
			Average Wage at Placement: \$11.06/hr	Average Wage at Placement:*	
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%	

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Spa Management – Online Only				Certification/Degree Type: AS	
Costs	Tuition: \$22,470.00	Books: \$2,227.50	Fees: \$2,547.50	Supplies:	Total: \$27,245.00
Duration of Training: 60 weeks			Corresponding SOC Codes: 39-1021		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:	Average Wage at Placement:*	
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%	

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Medical Transcription– Online Only				Certification/Degree Type: Diploma	
Costs	Tuition: \$11,700.00	Books: \$1,375.00	Fees: \$150.00	Supplies:	Total: \$13,225.00
Duration of Training: 40 weeks			Corresponding SOC Codes: 31-9094		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:	Average Wage at Placement:*	
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%	

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Basic X-Ray Technician – Residential Only				Certification/Degree Type: Diploma	
Costs	Tuition: \$14,475.00	Books: \$1,275.00	Fees: \$150.00	Supplies:	Total: \$15,900.00
Duration of Training: 30 weeks			Corresponding SOC Codes: 29-2034		
Number of Student Currently Enrolled in Program: 71			Number of Completers 2010: 392	Number of Completers 2009: 434	
Comments: Recommended for WIA Funding			Number of 2010 Completers Employed:* 279	Number of 2009 Completers Employed:* 320	
			Percentage 71.1%	Percentage 73.7%	
			Average Wage at Placement:*\$11.27/hr	Average Wage at Placement:*\$10.20	
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%	

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Basic X-Ray Technician W/ Medical Office – Residential Only				Certification/Degree Type: Diploma	
Costs	Tuition: \$15,350.00	Books: \$1,450.00	Fees: \$150.00	Supplies:	Total: \$16,950.00
Duration of Training: 40 weeks			Corresponding SOC Codes: 29-2034		
Number of Student Currently Enrolled in Program: 137			Number of Completers 2010:		Number of Completers 2009:
Comments: Recommended for WIA Funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Dental Asst with Expanded Functions– Residential Only				Certification/Degree Type: Diploma	
Costs	Tuition: \$12,975.00	Books: \$1,400.00	Fees: \$150.00	Supplies:	Total: \$14,525.00
Duration of Training: 30 weeks			Corresponding SOC Codes: 31-9091		
Number of Student Currently Enrolled in Program: 164			Number of Completers 2010: 132		Number of Completers 2009: 40
Comments: Recommended for WIA Funding			Number of 2010 Completers Employed:* 98		Number of 2009 Completers Employed:* 37
			Percentage 74.2%		Percentage 92.5%
			Average Wage at Placement:*\$10.49/hr		Average Wage at Placement:*\$10.46/hr
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Medical/Clinical Lab Assistant – Residential Only				Certification/Degree Type: Diploma	
Costs	Tuition: \$13,700.00	Books: \$1,050.00	Fees: \$150.00	Supplies:	Total: \$14,900.00
Duration of Training: 30 weeks			Corresponding SOC Codes: 29-2012		
Number of Student Currently Enrolled in Program: 257			Number of Completers 2010: 305		Number of Completers 2009: 228
Comments: Recommended for WIA Funding			Number of 2010 Completers Employed:* 235		Number of 2009 Completers Employed:* 187
			Percentage 77%		Percentage 82%
			Average Wage at Placement:*\$10.17/hr		Average Wage at Placement:*\$9.33/hr
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Medical Assistant – Residential Only				Certification/Degree Type: Diploma	
Costs	Tuition: \$15,350.00	Books: \$1,450.00	Fees: \$150.00	Supplies:	Total: \$16,950.00
Duration of Training: 40 weeks			Corresponding SOC Codes: 31-9092		
Number of Student Currently Enrolled in Program: 163			Number of Completers 2010:		Number of Completers 2009:
Comments: Recommended for WIA Funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:		Average Wage at Placement:*
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Nursing– Residential Only				Certification/Degree Type: AS	
Costs	Tuition: \$29,400.00	Books: \$2,800.00	Fees: \$2,775.00	Supplies:	Total: \$34,975.00
Duration of Training: 40 weeks			Corresponding SOC Codes: 29-1111		
Number of Student Currently Enrolled in Program: 163			Number of Completers 2010:		Number of Completers 2009:
Comments: Recommended for WIA Funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:		Average Wage at Placement:*
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Nursing Assistant– Residential Only				Certification/Degree Type: Diploma	
Costs	Tuition: \$1,435.00	Books: \$165.00	Fees: \$150.00	Supplies:	Total: \$1,750.00
Duration of Training: 5 weeks			Corresponding SOC Codes: 31-1012		
Number of Student Currently Enrolled in Program: 9			Number of Completers 2010: 38		Number of Completers 2009: 26
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*30		Number of 2009 Completers Employed:* 18
			Percentage 78.9%		Percentage 69.2%
			Average Wage at Placement: \$11.32/hr		Average Wage at Placement:* \$9.21/hr
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Patient Care Technician– Residential Only				Certification/Degree Type: Diploma	
Costs	Tuition: \$13,150.00	Books: \$1,000.00	Fees: \$150.00	Supplies:	Total: \$14,300.00
Duration of Training: 30- weeks			Corresponding SOC Codes: 31-1013		
Number of Student Currently Enrolled in Program: 304			Number of Completers 2010: 452		Number of Completers 2009: 189
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*344		Number of 2009 Completers Employed:* 160
			Percentage 76.1%		Percentage 84.7%
			Average Wage at Placement: \$10.27/hr		Average Wage at Placement:* \$9.50/hr
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%

Training Provider: Ultimate Medical Academy				FEIN: 20-2000570	
Program: Phlebotomy Tech – Residential Only				Certification/Degree Type: Diploma	
Costs	Tuition: \$1,435.00	Books: \$165.00	Fees: \$150.00	Supplies:	Total: \$1,750.00
Duration of Training: 5 weeks			Corresponding SOC Codes: 31-9097		
Number of Student Currently Enrolled in Program: 24			Number of Completers 2010: 76		Number of Completers 2009: 102
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*60		Number of 2009 Completers Employed:* 79
			Percentage 78.9%		Percentage 77.5%
			Average Wage at Placement: \$9.75/hr		Average Wage at Placement:* \$9.68/hr
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Satisfactory as submitted			Accessibility: Satisfactory		Default Rates: 2007-14.4% 2008-15.6% 2009-21.4%

Experion Medical Academy

Training Provider: Experion Medical Academy				FEIN: 04-3760382	
Program: EKG Technician				Certification/Degree Type: Certificate	
Costs	Tuition: \$698.00	Books:\$125.00	Fees:\$299.00	Supplies:	Total: \$1,122.00
Duration of Training: 168 hrs			Corresponding SOC Codes: 29-2031		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Recommended for WIA Funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: N/A	

Training Provider: Experion Medical Academy				FEIN: 04-3760382	
Program: Home Health Aide				Certification/Degree Type: Certificate	
Costs	Tuition: \$311.00	Books:\$0.00	Fees:\$100.00	Supplies: \$100.00	Total: \$511.00
Duration of Training: 75 hrs			Corresponding SOC Codes: 31-1012		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: N/A	

Training Provider: Experion Medical Academy				FEIN: 04-3760382	
Program: Medical Assistant				Certification/Degree Type: Certificate	
Costs	Tuition: \$9,700.00	Books:\$500.00	Fees:\$349.00	Supplies:	Total: \$10,549.00
Duration of Training: 1000 hrs			Corresponding SOC Codes: 31-9092		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Recommended for WIA Funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: N/A	

Training Provider: Experion Medical Academy				FEIN: 04-3760382	
Program: Patient Care Technician				Certification/Degree Type: Certificate	
Costs	Tuition: \$6,895.00	Books:\$500.00	Fees:\$349.00	Supplies: \$00.00	Total: \$7,744.00
Duration of Training: 648 hrs			Corresponding SOC Codes: 31-9099		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: N/A	

Training Provider: Experion Medical Academy				FEIN: 04-3760382	
Program: Phlebotomy Technician Courses				Certification/Degree Type: Certificate	
Costs	Tuition: \$698.00	Books:\$150.00	Fees:\$299.00	Supplies: \$00.00	Total: \$1,147.00
Duration of Training: 168 hrs			Corresponding SOC Codes: 31-9099		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data: FETPIP		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: N/A	

Florida Career College – (EduTech)

Training Provider: Florida Career College				FEIN: 58-2218983	
Program: Medical Assistant				Certification/Degree Type: Diploma /AS	
Costs	Tuition: \$22,320.00	Books: \$1,975.00	Fees: \$100.00	Supplies: \$112.00	Total: \$24,507.00.00
Duration of Training: 12 months			Corresponding SOC Codes: 31-9092		
Number of Student Currently Enrolled in Program: 81			Number of Completers 2010: NA	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* FETPIP Participant	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-11.0% 2008-12.5% 2009-15.7%	

Training Provider: Florida Career College				FEIN: 58-2218983	
Program: Patient Care Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$13,640.00	Books: \$1,730.00	Fees: \$100.00	Supplies:	Total: \$15,470.00.00
Duration of Training: 7 ½ months			Corresponding SOC Codes: 31-1012		
Number of Student Currently Enrolled in Program: 22			Number of Completers 2010: NA	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* FETPIP Participant	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-11.0% 2008-12.5% 2009-15.7%	

Training Provider: Florida Career College				FEIN: 58-2218983	
Program: Network Internet Security				Certification/Degree Type: Diploma /AS	
Costs	Tuition: \$22,320.00	Books: \$2,560.00	Fees: \$470.00	Supplies: \$112.00	Total: \$25,562.00.00
Duration of Training: 12 months			Corresponding SOC Codes: 15-1041		
Number of Student Currently Enrolled in Program: 39			Number of Completers 2010: NA	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* FETPIP Participant	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-11.0% 2008-12.5% 2009-15.7%	

Training Provider: Florida Career College				FEIN: 58-2218983	
Program: Health Insurance Billing & Coding				Certification/Degree Type: Diploma / AS	
Costs	Tuition: \$16,740.00	Books: \$1,520.00	Fees: \$100.00	Supplies: \$84.00	Total: \$15,470.00.00
Duration of Training: 7 ½ months			Corresponding SOC Codes: 29-2071		
Number of Student Currently Enrolled in Program: 26			Number of Completers 2010: NA	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* FETPIP Participant	
			Source of Placement & Wage Data: COE Annual Report / NAA Career Services		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: 2007-11.0% 2008-12.5% 2009-15.7%	

New Horizons Computer Learning Center

Training Provider: New Horizons CLC of Gulf Coast Florida				FEIN: 83-0371504	
Program: Preparation for CompTIA A+				Certification/Degree Type: Diploma	
Costs	Tuition: \$2,550.00	Books: \$495.00	Fees: \$50.00	Supplies: \$400.00	Total: \$3,495.00
Duration of Training: 2 weeks+			Corresponding SOC Codes: 151041		
Number of Student Currently Enrolled in Program: 26			Number of Completers 2010: 25	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 20	Number of 2009 Completers Employed:*	
			Percentage 80%	Percentage	
			Average Wage at Placement:* \$13.00/hr	Average Wage at Placement:	
			Source of Placement & Wage Data:		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: N/A	

Training Provider: New Horizons CLC of Gulf Coast Florida				FEIN: 83-0371504	
Program: Preparation for CompTIA Network+				Certification/Degree Type: Diploma	
Costs	Tuition: \$2,000.00	Books: \$250.00	Fees: \$50.00	Supplies: \$200.00	Total: \$2,500.00
Duration of Training: 1 weeks+			Corresponding SOC Codes: 151041, 151071		
Number of Student Currently Enrolled in Program: 26			Number of Completers 2010: 23	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 18	Number of 2009 Completers Employed:*	
			Percentage 78.2%	Percentage	
			Average Wage at Placement:* \$20.00/hr	Average Wage at Placement:	
			Source of Placement & Wage Data:		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: N/A	

Training Provider: New Horizons CLC of Gulf Coast Florida				FEIN: 83-0371504	
Program: Preparation for CISCO CCNA Certification				Certification/Degree Type: Diploma	
Costs	Tuition: \$4,303.00	Books: \$442.00	Fees: \$50.00	Supplies: \$200.00	Total: \$4,995.00
Duration of Training: 2 weeks			Corresponding SOC Codes: 151041		
Number of Student Currently Enrolled in Program: 20			Number of Completers 2010: 17	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 13	Number of 2009 Completers Employed:*	
			Percentage 76.5%	Percentage	
			Average Wage at Placement:* \$20.00/hr	Average Wage at Placement:	
			Source of Placement & Wage Data:		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: N/A	

Training Provider: New Horizons CLC of Gulf Coast Florida				FEIN: 83-0371504	
Program: Preparation for MicroSoft Certified IT Professional MCITP Server Admin				Certification/Degree Type: Diploma	
Costs	Tuition: \$4,303.00	Books: \$442.00	Fees: \$50.00	Supplies: \$200.00	Total: \$4,995.00
Duration of Training: 5 weeks+			Corresponding SOC Codes: 151071, 151081		
Number of Student Currently Enrolled in Program: 3			Number of Completers 2010: 3	Number of Completers 2009:	
Comments: Recommend approval for WIA funding			Number of 2010 Completers Employed:* 3	Number of 2009 Completers Employed:*	
			Percentage 76.5%	Percentage	
			Average Wage at Placement:* \$45K/yr	Average Wage at Placement:	
			Source of Placement & Wage Data:		
Financial Capacity: Satisfactory as submitted		Accessibility: Satisfactory		Default Rates: N/A	

Rasmussen College

Default Rates: 2007: 8.8% 2008: 6.3% **Financial Capacity:** Satisfactory as submitted **Accessibility:** Satisfactory

Program	Accounting	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$32,200		
Books	\$2,500	Number of Completers 2010	13
Fees	\$0	Number of 2010 Completers Employed	Not available
Supplies	\$0	Average Wage at Placement (2010)	\$30,234
Total Cost	\$34,700	Number of Completers 2009	5
Duration of Training	60 weeks	Number of 2009 Completers Employed	Not available
Targeted Occupation SOC Codes	433031	Average Wage at Placement (2009)	Not available
Number of Students Currently Enrolled in Program	10	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Early Childhood Education	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$28,830		
Books	\$2,700	Number of Completers 2010	1
Fees	\$0	Number of 2010 Completers Employed	1 out of 1
Supplies	\$0	Average Wage at Placement (2010)	\$22,000
Total Cost	\$31,530	Number of Completers 2009	0
Duration of Training	60 weeks	Number of 2009 Completers Employed	Not available
Targeted Occupation SOC Codes	259041	Average Wage at Placement (2009)	Not available
Number of Students Currently Enrolled in Program	36	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Early Childhood Education	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.	
Certification	Diploma		
Tuition	\$22,010		
Books	\$1,300	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$23,310	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	50 to 60 weeks, depending on specialization	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	259041	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Early Childhood Education	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.	
Certification	Certificate		
Tuition	\$11,780		
Books	\$900	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$12,680	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	30 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	259041	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Health Information Technician	Comments: Not recommended for WIA Funding – Not on TOL	
Certification	AS Degree		
Tuition	\$31,500		
Books	\$2,500	Number of Completers 2010	0
Fees	\$0	Number of 2010 Completers Employed	0
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$34,000	Number of Completers 2009	0
Duration of Training	60 weeks	Number of 2009 Completers Employed	0
Targeted Occupation SOC Codes	292071	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	42	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Medical Administration	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$31,500		
Books	\$2,600	Number of Completers 2010	9
Fees	\$0	Number of 2010 Completers Employed	Not available
Supplies	\$0	Average Wage at Placement (2010)	\$27,316
Total Cost	\$34,100	Number of Completers 2009	4
Duration of Training	60 weeks	Number of 2009 Completers Employed	Not available
Targeted Occupation SOC Codes	436011	Average Wage at Placement (2009)	Not available
Number of Students Currently Enrolled in Program	30	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Medical Administration	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.	
Certification	Diploma		
Tuition	\$24,500		
Books	\$1,700	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$26,200	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	60 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	436011	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	4	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Medical Assisting	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$28,210		
Books	\$2,200	Number of Completers 2010	12
Fees	\$0	Number of 2010 Completers Employed	Not available
Supplies	\$0	Average Wage at Placement (2010)	\$21,146
Total Cost	\$30,410	Number of Completers 2009	17
Duration of Training	60 weeks	Number of 2009 Completers Employed	Not available
Targeted Occupation SOC Codes	319092	Average Wage at Placement (2009)	Not available
Number of Students Currently Enrolled in Program	54	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Medical Assisting	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.	
Certification	Diploma		
Tuition	\$18,600		
Books	\$1,400	Number of Completers 2010	1
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$20,000	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	40 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	319092	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	8	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Pharmacy Technician	Comments: Not recommended for WIA Funding – Not on TOL	
Certification	AS Degree		
Tuition	\$31,500		
Books	\$2,400	Number of Completers 2010	3
Fees	\$0	Number of 2010 Completers Employed	3
Supplies	\$0	Average Wage at Placement (2010)	\$28,880
Total Cost	\$33,900	Number of Completers 2009	2
Duration of Training	60 weeks	Number of 2009 Completers Employed	Not available
Targeted Occupation SOC Codes	292052	Average Wage at Placement (2009)	Not available
Number of Students Currently Enrolled in Program	31	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Pharmacy Technician	Comments: Not recommended for WIA Funding – Not on TOL	
Certification	Diploma		
Tuition	\$24,500		
Books	\$1,900	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$26,400	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	60 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	292052	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Pharmacy Technician	Comments: Not recommended for WIA Funding – Not on TOL	
Certification	Certificate		
Tuition	\$15,400		
Books	\$1,200	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$16,600	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	40 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	292012	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	22	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Criminal Justice	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$32,550		
Books	\$2,400	Number of Completers 2010	8
Fees	\$0	Number of 2010 Completers Employed	Not available
Supplies	\$0	Average Wage at Placement (2010)	Not available
Total Cost	\$34,950	Number of Completers 2009	0
Duration of Training	60 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	339021	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	45	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Human Services	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$31,500		
Books	\$2,300	Number of Completers 2010	0
Fees	\$0	Number of 2010 Completers Employed	0
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$33,800	Number of Completers 2009	0
Duration of Training	60 weeks	Number of 2009 Completers Employed	0
Targeted Occupation SOC Codes	434161	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	18	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Human Services	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.	
Certification	Diploma		
Tuition	\$24,500		
Books	\$1,900	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$26,400	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	60 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	434161	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Human Services	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.	
Certification	Certificate		
Tuition	\$14,700		
Books	\$1,000	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$15,700	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	40 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	434161	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Paralegal	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$32,900		
Books	\$2,400	Number of Completers 2010	0
Fees	\$0	Number of 2010 Completers Employed	0
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$35,300	Number of Completers 2009	0
Duration of Training	60 weeks	Number of 2009 Completers Employed	0
Targeted Occupation SOC Codes	232011	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	33	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Paralegal	Comments: Recommend approval for WIA funding	
Certification	Certificate		
Tuition	\$21,350		
Books	\$1,500	Number of Completers 2010	0
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$22,850	Number of Completers 2009	0
Duration of Training	40 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	232011	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	1	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Professional Nursing	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$44,635		
Books	\$2,000	Number of Completers 2010	0
Fees	\$0	Number of 2010 Completers Employed	0
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$46,635	Number of Completers 2009	0
Duration of Training	60 weeks	Number of 2009 Completers Employed	0
Targeted Occupation SOC Codes	292061	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	97	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Practical Nursing	Comments: Recommend approval for WIA funding	
Certification	Diploma		
Cost			
Tuition	\$31,150		
Books	\$1,800	Number of Completers 2010	24
Fees	\$0	Number of 2010 Completers Employed	22
Supplies	\$0	Average Wage at Placement (2010)	\$35,306
Total Cost	\$32,950	Number of Completers 2009	13
Duration of Training	60 weeks	Number of 2009 Completers Employed	Not available
Targeted Occupation SOC Codes	292061	Average Wage at Placement (2009)	Not available
Number of Students Currently Enrolled in Program	62	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Software Application Development	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	AS Degree		
Tuition	\$31,850		
Books	\$2,500	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$34,350	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	60 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	151031	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Information Systems Management	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$31,500 - \$33,600		
Books	\$2,500 - \$2,700	Number of Completers 2010	7
Fees	\$0	Number of 2010 Completers Employed	Not available
Supplies	\$0	Average Wage at Placement (2010)	\$26,093
Total Cost	\$34,000 - \$36,300	Number of Completers 2009	8
Duration of Training	60 weeks	Number of 2009 Completers Employed	Not available
Targeted Occupation SOC Codes	151081	Average Wage at Placement (2009)	Not available
Number of Students Currently Enrolled in Program	93	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Multimedia Technologies	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$33,250		
Books	\$3,300	Number of Completers 2010	3
Fees	\$0	Number of 2010 Completers Employed	3
Supplies	\$0	Average Wage at Placement (2010)	Not available
Total Cost	\$36,550	Number of Completers 2009	2
Duration of Training	60 weeks	Number of 2009 Completers Employed	Not available
Targeted Occupation SOC Codes	151071	Average Wage at Placement (2009)	Not available
Number of Students Currently Enrolled in Program	17	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Multimedia Technologies	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Diploma		
Tuition	\$26,250		
Books	\$2,200	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$28,450	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	60 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	151071	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Accounting	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Diploma		
Tuition	\$25,550		
Books	\$2,000	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$27,550	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	60 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	433031	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Accounting	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Certificate		
Tuition	\$13,650		
Books	\$1,100	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$14,750	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	40 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	433031	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Business	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Diploma		
Tuition	\$25,550		
Books	\$2,000	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$27,550	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	60 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	131199	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Business	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Certificate		
Tuition	\$12,950		
Books	\$1,000	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$13,950	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	40 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	131199	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Medical Billing and Coding	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Diploma		
Tuition	\$19,600		
Books	\$1,600	Number of Completers 2010	4
Fees	\$0	Number of 2010 Completers Employed	Not available
Supplies	\$0	Average Wage at Placement (2010)	\$24,300
Total Cost	\$21,200	Number of Completers 2009	6
Duration of Training	60 weeks	Number of 2009 Completers Employed	Not available
Targeted Occupation SOC Codes	436013	Average Wage at Placement (2009)	Not available
Number of Students Currently Enrolled in Program	0	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Medical Billing and Coding	Comments: Not recommended for WIA Funding – Not on TOL	
Certification	Certificate		
Tuition	\$15,400		
Books	\$1,200	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$16,600	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	40 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	436013	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Criminal Justice	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Diploma		
Tuition	\$25,550		
Books	\$1,900	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$27,450	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	60 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	435031	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Criminal Justice	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Certificate		
Tuition	\$12,950		
Books	\$1,100	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$14,050	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	40 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	435031	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Software Application Development	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Certificate		
Tuition	\$14,000		
Books	\$1,200	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$15,200	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	40 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	151031	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Information Systems Management	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Diploma		
Tuition	\$24,500 - \$25,550		
Books	\$2,000 - \$2,100	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$26,500 - \$27,650	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	60 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	151041	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Information Systems Management	Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions	
Certification	Certificate		
Tuition	\$13,650 - \$14,700		
Books	\$0	Number of Completers 2010	zero; new program as of 7/2011
Fees	\$0	Number of 2010 Completers Employed	n/a
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$13,650 - \$14,700	Number of Completers 2009	zero; new program as of 7/2011
Duration of Training	40 weeks	Number of 2009 Completers Employed	n/a
Targeted Occupation SOC Codes	151041	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	zero; new program as of 7/2011	Source of Placement & Wage Data	Rasmussen College Career Services

Program	Business Management	Comments: Recommend approval for WIA funding	
Certification	AS Degree		
Tuition	\$33,250		
Books	\$2,500	Number of Completers 2010	0
Fees	\$0	Number of 2010 Completers Employed	0
Supplies	\$0	Average Wage at Placement (2010)	n/a
Total Cost	\$35,750	Number of Completers 2009	0
Duration of Training	60 weeks	Number of 2009 Completers Employed	0
Targeted Occupation SOC Codes	131199	Average Wage at Placement (2009)	n/a
Number of Students Currently Enrolled in Program	35	Source of Placement & Wage Data	Rasmussen College Career Services

Medical Prep Institute of Tampa Bay

Training Provider: Medical Prep Institute of Tampa Bay				FEIN: 26-2603689	
Program: Practical Nursing				Certification/Degree Type: Diploma	
Costs	Tuition: \$5,600.00	Books: \$600.00	Fees: \$500.00	Supplies: \$300.00	Total: \$7,000.00
Duration of Training: 1325 hrs			Corresponding SOC Codes: 29-2061		
Number of Student Currently Enrolled in Program:			Number of Completers 2010: NA	Number of Completers 2009:	
Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			Source of Placement & Wage Data:		
Financial Capacity: Questionable on data provided		Accessibility: Satisfactory			Default Rates: N/A – School too New

Training Provider: Medical Prep Institute of Tampa Bay				FEIN: 26-2603689	
Program: Home Health Aid				Certification/Degree Type: Diploma	
Costs	Tuition: \$398.00	Books: \$55.00	Fees: \$	Supplies:	Total: \$448.00
Duration of Training: 5 weeks			Corresponding SOC Codes: 31-1012		
Number of Student Currently Enrolled in Program:			Number of Completers 2010:	Number of Completers 2009:	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:	Number of 2009 Completers Employed:*	
			Percentage:	Percentage	
			Average Wage at Placement:	Average Wage at Placement:*	
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Questionable on data provided		Accessibility: Satisfactory			Default Rates: N/A – School too New

Training Provider: Medical Prep Institute of Tampa Bay				FEIN: 26-2603689	
Program: Patient Care Technician				Certification/Degree Type: Diploma	
Costs	Tuition: \$861.00	Books: \$120.00	Fees: \$	Supplies:	Total: \$1,020.00
Duration of Training: 30- weeks			Corresponding SOC Codes: 31-1013		
Number of Student Currently Enrolled in Program: 304			Number of Completers 2010: 452	Number of Completers 2009: 189	
Comments: Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed: *344	Number of 2009 Completers Employed: * 160	
			Percentage 76.1%	Percentage 84.7%	
			Average Wage at Placement: \$10.27/hr	Average Wage at Placement: * \$9.50/hr	
			Source of Placement & Wage Data: Campus Vue		
Financial Capacity: Questionable on data provided		Accessibility: Satisfactory			Default Rates: N/A – School too New

Business Competitiveness Goals - 2010-2011

Goal	Action	Measure	Status	% Complete	Comments
Increase number of degreed, certified, and credentialed individuals in the Region	Increase number of Individual Training Accounts (ITAs) for dislocated workers issued by provider by 5% over prior year	328	1,165	355%	Of the 1,165 ITAs, approximately 750 are currently enrolled and active; 561 are closed with employment. Over 1,500 applicants were serviced, and there were more than 60 OJT enrollments.
	Increase number of Employed Worker Trainings (EWTs) by 5% from last year to 800 for 2010-2011	800	661	82.6%	There were 1,072 proposed Employed Worker Trainings, with 661 completed. Of the 661 trainings completed, 349 were in Pasco and 312 were in Hernando.
Increase availability of funds for PHWB by \$515,000 by 6/2011	Obtain new grant funding	\$ 500,000	\$ 1,556,868	311%	Funding received from NEG, WORK, TAA, FSET, WP Incentive, WIA Incentive, WP OPS, DW Supplemental.
	Generate sponsorships/revenue	\$ 15,000	\$ 11,800	79%	Sponsorships were received from Bright House and Corporate.
Customer Satisfaction	Exceed State average Job Seeker Customer Satisfaction rating by 6/2011	State data not available			
	Exceed State average Customer Satisfaction rating for those entering training by 6/2011	State data not available			
	Exceed ACSI rating by employers by 6/2011	State data not available			

Since no State Customer Satisfaction rating information is available, in-house and contracted Customer Satisfaction surveys were conducted.

Category	2010/2011	2009/2010
Wagner-Peyser / Job Seekers	79.4	78
WIA / Training	84.3	88.3
Employer Services	85.6	

8/1/2011

From RFP for Business Services . . .

Scope of Work

The Pasco-Hernando Workforce Board is seeking an organization or organizations to provide business services as measured by Job Order Postings, Job Fair Development, Improved Outreach & Brand Recognition, Entrepreneurial Programs, and Business-Focused Surveying.

Job Orders - \$200,000

The Quarterly Survey of Employment and Wages for 2010 indicates there are more than 13,000 employers paying unemployment compensation in the Pasco-Hernando Workforce Region, and the ratio between the counties is 2.85 to 1 (Pasco to Hernando). In program year 2010-2011- 775 unique employers in Pasco and Hernando Counties used Employ Florida Marketplace (EFM) to list 1693 distinct job orders. The ratio of job orders between the counties was 1.165 to 1 (Pasco to Hernando). The Board seeks to improve this performance by more than 10% for the upcoming program year. It is seeking 855 or more unique employers to list more than 1865 job orders during 2011-2012. For the 9-month period of the proposed contract, the Board asks for 640 employers listing 1399 job orders on EFM.

- Specifically, each unique employer would be worth \$135.00 and each job order worth \$60.00. A total of \$170,340.00 could be earned by a successful proposed for reaching these benchmarks.
- In addition, for each additional 7 unique employers the contract would be worth a lump sum payment of \$1,250 (maximum of 112 additional employers – total possible earnings \$20,000)
- Also, a lump sum benchmark of \$5,000.00 would be payable at the end of the contract if the ratio of employers improved to 1.5 to 1 (Pasco to Hernando) by June 30, 2011.

Additionally for 2010-2011 – the average wage for positions listing wages was \$10.86/hr or \$22,526.40/yr. The Board is seeking to raise this average wage to \$11.36/hr or \$23,628.80/yr.

- A lump sum payment of \$4,660.00 would be payable at the end of the contract if the average wage of job orders is \$11.36/hr or higher.

Job Fairs - \$15,000

The PHWB desires to hold three large job fairs within its region at a cost of \$5,000 each.

A quality job fair will include the following:

- Not less than 21 employers with current open job orders in EFM
- Publicity for 6 weeks prior in newspapers, on-line, radio, and television/cable advertising
- Registration of job seekers prior to entry to capture placements and referrals
- Follow-up with employer to record hires obtained through the job fair

- No multi-level marketing, commission only or training providers allowed to participate

The intent is to have 2 fairs in Pasco County and 1 event in Hernando County. PHWB will reimburse itemized expenses for putting on these jobs fairs up to \$1500 each. No reimbursement may be made for food or beverage (including water) expenses.

Improved Outreach & Brand Recognition – 35,000

In an effort to further expand the reach of and familiarity with Career Central and its services within the employer community, PHWB requests a contractor to conduct outreach efforts that places Career Central logo and information where it will be accessed and seen by employers. This effort would include placement of Career Central links on web page directed at Pasco and Hernando County employers, newspaper ads, television commercials, and other promotional activities.

The successful proposer will outline its campaign in its proposal and have the first quarter of the contract period to solidify the plan and submit it to the Business Competiveness Committee of the PHWB – upon acceptance by the Committee the contractor will implement the campaign during the last two quarters.

The PHWB will pay the contractor \$5,000 for an approved plan. Then the contractor may earn \$15,000 per quarter for successful progress on implementing the plan.

Entrepreneurial Programs - \$40,100

The PHWB seeks the provision of entrepreneurial programs in both Hernando and Pasco Counties. This program(s) would include a variety of topics. The following are some suggested topics:

- Getting Started – The Business Plan
- Licensing & Permitting – Pasco, Hernando, & Florida
- E-Commerce – Making it Work for You
- Technology for Entrepreneurs
- Negotiations and Sales
- Hiring – Avoiding the Pitfalls
- Law for Entrepreneurs

The proposer will develop a curriculum and submit for approval to the Business Competiveness Committee of the PHWB – upon acceptance by the Committee the contractor may invoice for 2,300

The contractor will conduct 9 sessions of coursework in each county and will be reimbursed \$2,100 for each session held (total not to exceed \$37,800). Two weeks prior to each course, the successful proposer will deliver an e-mail announcement with an announcement flyer attached (in pdf format) to a designated Career Central contact. The classes will be offered at no charge to WIA Career Central

customers and the PHWB encourages the contractor to provide the instruction at no charge to the general public.

Business Focused Surveying - \$9,900

The PHWB looks for a successful proposer to conduct 9 surveys during the contract period. One survey per quarter in each county. The contractor will strive to reach a “decision maker” at each company to answer the survey and the surveys will not be industry or sector specific unless negotiated in the contract.

The surveys for a particular quarter will be the same for both counties, but the general theme of surveys may change from quarter to quarter. However, every survey will begin with the following two questions:

1. *Do you anticipate total employment at your location to increase, decrease, or remain the same in the quarter ending _____ as compared to the current quarter?*
2. *Do you anticipate make any capital equipment purchases (items over \$5,000) in the quarter ending _____ ?*

The contractor will be paid \$1,100 for each survey (minimum – 75 responses per survey) submitted to the PHWB. Surveys must be completed and submitted prior to the last day of the quarter (12/31/2011, 3/31/2012, & 6/30/2012). Survey Monkey is an acceptable vehicle for conducting the surveys, but the contractor will not be restricted to its use.

**Monthly Management Report Year
to Date**

Report Source

2010
AWI's YTD June
MMR
State
Goals
MMR

2011
AWI's YTD June
MMR
State
Goals
MMR

WTP	Closed Due to earnings	Cases Closed	Performance	Ranking	Goals
WTP Entered Employment Rate *	433	1,388	31.2%	8	N/A
	Entry Wage	LLSIL Family- 3	Performance	Ranking	Goals
WTP Entered Employment Wage Rate *	\$8.80	\$12.33	71.4%	15	N/A
	Work Engaged	Received TANF	Performance	Ranking	Goals
All Family Participation Rate *	1,907	3,748	50.9%	7	N/A
	Work Engaged	Received TANF	Performance	Ranking	Goals
WTP Two Parent Participation Rate *	165	378	43.7%	11	N/A

Closed Due To Earnings	Cases Closed	Performance	Ranking	Goals
533	1,831	29.1%	16	N/A
	Entry Wage	LLSIL Family- 3	Performance	Ranking
\$8.66	\$12.65	68.5%	21	N/A
	Work Engaged	Received TANF	Performance	Ranking
1,602	4,192	38.2%	19	N/A
	Work Engaged	Received TANF	Performance	Ranking
149	424	35.1%	17	N/A

WIA Adults and Dislocated Workers	Entered Employment	Total Exits	Performance	Ranking	Goals
Employed Worker Outcome Rate *	317	406	78.1%	18	N/A
	Entered Employment	Total Exits	Performance	Ranking	Goals
WIA Adult EER *	50	74	67.6%	23	74.0%
	Entry Wage	LLSIL Family-3	Performance	Ranking	Goals
WIA Adult Wage Rate *	\$19.47	\$12.33	157.9%	9	N/A
	Entered Employment	Total Exits	Performance	Ranking	Goals
WIA DW EER *	72	97	74.2%	20	80.0%
	Entry Wage	LLSIL Family-3	Performance	Ranking	Goals
WIA DW Wage Rate *	\$13.62	\$12.33	110.5%	17	N/A

Entered Employment	Total Exits	Performance	Ranking	Goals
710	721	98.5%	5	N/A
	Entered Employment	Total Exits	Performance	Ranking
67	67	100.0%	1	74.0%
	Entry Wage	LLSIL Family-3	Performance	Ranking
\$18.91	\$12.65	149.5%	5	N/A
	Entered Employment	Total Exits	Performance	Ranking
120	120	100.0%	1	80.0%
	Entry Wage	LLSIL Family-3	Performance	Ranking
\$14.16	\$12.65	111.9%	17	N/A

WIA Youth	Placed	In School Exits	Performance	Ranking	Goals
WIA In-School Youth Outcome Rate *	18	30	60.0%	20	N/A
	Placed	Out of School Exits	Performance	Ranking	Goals
WIA Out-of-School Youth Outcome Rate *	78	83	94.0%	14	N/A
	Goals Attained	Goals Due	Performance	Ranking	Goals
WIA YY Skill Attainment Rate *	115	130	88.5%	14	57.5%
	Positive Outcomes	Youth Exiters	Performance	Ranking	Goals
WIA YY Positive Outcome Rate *	47	60	78.3%	15	N/A

Placed	In School Exits	Performance	Ranking	Goals
17	17	100.0%	1	N/A
	Placed	Out of School Exits	Performance	Ranking
90	90	100.0%	1	N/A
	Goals Attained	Goals Due	Performance	Ranking
84	85	98.8%	6	57.5%
	Positive Outcomes	Youth Exiters	Performance	Ranking
48	48	100.0%	1	N/A

Wagner Peyser	Entered Employment	Wagner Peyser Exiters	Performance	Ranking	Goals
WP Entered Employment Rate	4,327	28,090	15.4%	14	58.0%
	Placed After Exit	Employed At Participation	Performance	Ranking	Goals
WP EER for those Employed at Participation	620	4,176	14.8%	9	N/A
	Avg Placement Wage	LLSIL Family-3	Performance	Ranking	Goals
WP Job Placement Wage Rate	\$10.15	\$12.33	82.3%	20	N/A
	Vets Placed after 90 Days of No Service	Vets with 90 Days of No Service	Performance	Ranking	Goals
WP Short Term Veterans EER	308	1,989	15.5%	13	N/A
	Job Openings Filled	Job openings Received	Performance	Ranking	Goals
WP Percent Of Job Openings Filled	948	2,366	40.1%	11	N/A

Entered Employment	Wagner Peyser Exiters	Performance	Ranking	Goals
4,982	25,567	19.5%	11	58.0%
	Placed After Exit	Employed At Participation	Performance	Ranking
370	2,364	15.7%	11	N/A
	Avg Placement Wage	LLSIL Family-3	Performance	Ranking
\$10.85	\$12.65	85.8%	14	N/A
	Vets Placed after 90 Days of No Service	Vets with 90 Days of No Service	Performance	Ranking
370	1,711	21.6%	8	N/A
	Job Openings Filled	Job openings Received	Performance	Ranking
1074	2,155	49.8%	8	N/A

Reemployment Eligibility Assessment	Entered Employment	REA Job Seekers with 90 days of No Service	Performance	Ranking	Goals
REA Entered Employment	N/A	N/A	N/A	N/A	N/A
	Average Placement Wage	LLSIL Family- 3	Performance	Ranking	Goals
REA Job Placement Wage Rate	N/A	N/A	N/A	N/A	N/A

Entered Employment	REA Job Seekers with 90 days of No Service	Performance	Ranking	Goals
898	2,452	36.6%	2	N/A
	Average Placement Wage	LLSIL Family- 3	Performance	Ranking
\$11.47	\$12.65	90.7%	16	N/A

Pasco-Hernando Workforce Board
Workforce Training Questionnaire
DRAFT

1. Are you currently employed? Yes or No
 - . If yes: Full time or Part-time
2. Do you consider yourself underemployed? Underemployed is defined as currently working in a job that requires a lower skill than you possess. Yes or No
3. Do you have an interest in participating in a local training program to improve your skills and future job opportunities? Yes or No
4. Have you attended any of the public technical schools in the Tampa Bay region? Yes or No
 - . If yes, please indicate which one:
 - i. Marchman Technical
 - ii. Withlacoochee Technical
 - iii. PTEC
 - iv. Hillsborough: Irwin or HITEC
5. Would a local public technical school in Hernando County be of interest to you?
6. Would a local technical school offering afternoon and evening classes be convenient?
7. If yes, please rate your interest in the following areas:
 - . Computer System Technology
 - . New Media Technology
 - . Industrial Machinery Maintenance & Repair
 - . Certified Soldering, Basic Soldering
 - . Commercial Art
 - . Commercial Food Prep & Culinary Arts
 - . Electronic Technology
 - . Machining
 - . Web Design
 - . Welding I & II
8. How many hours per week could you dedicate to a formal training program?
 - . 10 hours or less
 - . 10 – 15 hours
 - . 20+ hours

9. Do you have any barriers that would keep you from attending school? Yes or No

10. If yes, which of the following would apply?

- . Conflicts with existing employment
- . Child Care
- . Transportation
- . Physical/Mental Disability
- . Poor English Skills
- . Inability to pass background check
- . Finances
- . Other (please explain) _____