



# Pasco-Hernando Workforce Board, Inc.

## Board Meeting

**Date:** August 18, 2011  
**Time:** 3.00 p.m.  
**Location:** Career Central – Spring Hill  
7361 Forest Oaks Blvd., Spring Hill

## Agenda

Review and approve minutes from previous meeting

June 16, 2011 .....	Pages 1-2
July 1, 2011 .....	Pages 3-4
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### Audit Finance Committee

Action Item 1 – Annual Audit Plan .....	Pages 6-20
Action Item 2 - Budget Modification #1, Program Year 2011-2012 .....	Pages 21-22
Action Item 3 – Financial Report Summary FYE 6/30/11, Final Budget Modification .....	Page 23

### Business Competitiveness Committee

Action Item 4 – Annual Approval of Private Training Providers .....	Pages 24-45
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# Pasco-Hernando Workforce Board, Inc.

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## **Board Meeting Minutes**

June 16, 2011

3.00 p.m.; Career Central – New Port Richey

### **Board Members:**

*Present:* Rob Aguis, Tom Barb, Mark Barry, Don Burgher, Tamara DiSi, David Franklin, John Hagen, John Howell, Dr. Kathy Johnson, Dean Judkins, Mike McHugh, Lex Smith, Charles Snider, Larry Utt, Claire Walker, Francine Ward, Commissioner Henry Wilson

*Absent:* Ed Blommel, Mike Duncan, Mark Earl, Bill Gerhards, Emile Laurino, Marilyn Pearson-Adams, Matthew Peters, Steve Sacone, Commissioner Jeff Stabins, Todd Vega, Patty Wisman, Bill Woodard

*Quorum present?* No

### *Others Present:*

Guest – Jay Barber, Esquire, Vice President, Workforce Readiness & Performance, Workforce Florida  
General Counsel

PHWB Staff - Jerome Salatino, Ken Russ, Dianne Weiss, Brenda Gause, Dave Hamilton

### **Proceedings:**

*Meeting called to order* at 3.03 p.m. by Chair, Lex Smith

With no quorum present, Lex Smith introduced guest Jay Barber of Workforce Florida. Mr. Barber gave the annual presentation to the Board covering recent performance rankings as well as some changes to the state statutes which govern workforce boards.

### **Consent Agenda Items**

Lex asked for any questions or comments on the items covered under the Consent Agenda.

With no quorum present, Lex asked Dr. Kathy Johnson, Bylaws Committee Chair, to review the proposed changes to the Bylaws. Dr. Johnson reviewed the proposed changes that are a result of recent legislative changes and well as some changes that give further definition to the structure of certain committees.

Lex moved to updates from Standing Committees. There was no update from the Audit/Finance committee as their meeting had been rescheduled. Mike McHugh gave an update for the Business Competitiveness Committee. These items were included in the Consent Agenda and included the Annual Approval of Training Providers as well as the RFP for Business Services. There was no update from the Legislative Committee as no meeting had occurred since the last Board meeting. There was no update on the Youth Committee as no meet had occurred since the last Board meeting. On behalf of the Persons with Disabilities Committee Mark Barry shared with the group that the Committee had an opportunity to make a presentation at a recent Hernando County Chamber of Commerce.



# Pasco-Hernando Workforce Board, Inc.

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## **Board Meeting Minutes**

June 16, 2011

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Jerome reviewed the Chairman's Report which was handed out to the Board Members. He also asked that Board Members complete the Annual Conflict of Interest Disclosure Form which was distributed to Board Members. Jerome reminded the group of the upcoming Board Retreat scheduled for July 14, 2011 at Silverthorn. He also reviewed the Board Goals with recently updated information, as well as the Monthly Management Report (MMR).

Jerome also discussed the meeting schedule for the Board and Committee meetings for program year 2011 – 2012.

With no further business to conduct, and no public comments, the meeting was adjourned.



# Pasco-Hernando Workforce Board, Inc.

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## **Board Meeting Minutes**

July 1, 2011

9.30 a.m.; Conference Call

### **Board Members:**

*Present:* Rob Aguis, Tom Barb, Mark Barry, Ed Blommel, Don Burgher, Linda Campo, Tamara DiSi, Mark Earl, David Franklin, John Hagen, John Howell, Dean Judkins, Mike McHugh, Steve Sacone, Lex Smith, Todd Vega, Claire Walker, Francine Ward, Commissioner Henry Wilson, Bill Woodard

*Absent:*, Mike Duncan, Bill Gerhards, Marilyn Pearson-Adams, Matthew Peters, Commissioner Jeff Stabins, Patty Wisman, Randy Woodruff, Dr. Kathy Johnson, Charles Snider, Larry Utt

*Quorum present? Yes*

*Others Present:*

PHWB Staff - Jerome Salatino, Ken Russ, Dianne Weiss

### **Proceedings:**

*Meeting called to order at 9.35 a.m. by Chair, Lex Smith*

#### **Action Item – Revision of Bylaws**

Lex Smith reviewed the changes that are being made to the Bylaws, including the change to the makeup of the Executive Committee, increase in number of members required on the Audit Finance Committee, the inclusion of the Youth Council in accordance with Federal Statutes, as well as a change in the requirements for voting on contracts that involve Board Members.

MOTION made by Dave Franklin and seconded by Todd Vega to approve the Revision of Bylaws. Motion carried.

#### **Action Item – Contract Extension with PEDC**

The current manner in which Business Services are conducted is under review, and an RFP will be issued to solicit proposals for those services. The Board staff wishes to extend this contract for a period of ninety (90) days to allow time for the RFP review and selection of providers.

MOTION made by Commissioner Wilson and seconded by Don Burgher to approve the Contract Extension with PEDC. Motion carried. Lex Smith and John Howell identified a conflict and abstained from voting.

#### **Action Item – Contract Extension with Greater Hernando Chamber of Commerce**

The current manner in which Business Services are conducted is under review, and an RFP will be issued to solicit proposals for those services. The Board staff wishes to extend this contract for a period of ninety (90) days to allow time for the RFP review and selection of providers.

MOTION made by Don Burgher and seconded by Linda Campo to approve the Contract Extension with Greater Hernando Chamber of Commerce. Motion carried. Mike McHugh and Tom Barb identified a conflict and abstained.

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# Pasco-Hernando Workforce Board, Inc.

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## Board Meeting Minutes

July 1, 2011

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### **Action Item – Renew Contract with The Arc Nature Coast, Inc.**

The Arc Nature Coast, Inc. provides Education and Outreach Activities to enhance the employment of individuals with disabilities. Board staff believes this contract enhances the services provided in the One-Stop Centers and should be renewed for an additional year.

MOTION made by Don Burgher and seconded by Mike McHugh to approve the Renewal of Contract with The Arc Nature Coast, Inc. Motion carried. Mark Barry and John Howell identified a conflict and abstained from voting.

### **Action Item – Lease Extension with Greater Hernando Chamber of Commerce**

The space leased at the GHCCC is for use by our Business Services staff. The current manner in which Business Services are conducted is under review, and an RFP will be issued to solicit proposals for those services. The Board staff wishes to extend this lease for a period of ninety (90) days to allow time for the RFP review and selection of providers.

MOTION made by Rob Aguis and seconded by Dean Judkins to approve the Lease Extension with Greater Hernando Chamber of Commerce. Motion carried. Mike McHugh and Tom Barb identified a conflict and abstained from voting.

### **Action Item – Nomination of Scott Morreale**

Tamara DiSi of Saint Leo University has submitted her resignation from the Board. Tamara recommended Scott Morreale, also of Saint Leo University, fill the position. The Nominating Committee has reviewed Mr. Morreale's application and recommends the appointment of Scott Morreale to the Board.

MOTION made by Don Burgher and seconded by Ed Blommel to approve the nomination of Scott Morreale to the Board. Motion carried.

With no further business to conduct, and no public comments, Lex adjourned the meeting.



# Pasco-Hernando Workforce Board, Inc.

## Board Meeting Minutes

July 14, 2011

2.00 p.m.; Silverthorn Country Club

### Board Members:

*Present:* Rob Aguis, Tom Barb, Mark Barry, Don Burgher, Linda Campo, David Franklin, John Hagen, John Howell, Dr. Kathy Johnson, Mike McHugh, Scott Morreale, Lex Smith, Charles Snider, Larry Utt, Claire Walker, Francine Ward, Commissioner Henry Wilson

*Absent:* Ed Blommel, Mike Duncan, Mark Earl, Bill Gerhards, Dean Judkins, Marilyn Pearson-Adams, Matthew Peters, Steve Sacone, Commissioner Jeff Stabins, Todd Vega, Patty Wisman, Bill Woodard, Randy Woodruff

*Quorum present?* Yes

### *Others Present:*

Board Retreat Workshop Facilitator - Steve Urquhart

PHWB Staff - Jerome Salatino, Brenda Gause, Dave Hamilton, Eric Harvey, Heather Harter

### Proceedings:

*Meeting called to order at 2.05 p.m. by Chair, Lex Smith*

### Action Item – Executive Committee Membership

Board Chair Lex Smith reviewed the action item brought before the Board members. He reminded the Board members that with the change in the bylaws, there was a change to the composition of the Executive Committee. The Executive Committee would include three statutory members, the Chair, Vice Chair, and Treasurer, and four nominated members. The Board Chair would nominate the four members, and their membership would be confirmed by a majority vote of the Board members.

The nominated members of the Executive Committee include Mike McHugh, Mark Barry, Claire Walker, Dr. Kathy Johnson.

MOTION made by John Hagen and seconded by Francine Ward to approve the four nominated members. Motion carried.

Lex thanked the outgoing members of the Executive Committee for their service.

### Other Business

Lex shared with the Board members that a resignation letter was recently received from long time Board member Emile Laurino. Mr. Laurino's resignation leaves the position of Youth Council Chair open. Lex appointed Claire Walker as the new Chair of the Youth Council.

Lex introduced the newest Board member, Scott Morreale. Scott was appointed to the Board on July 12, replacing Tamara DiSi, also of Saint Leo University, who resigned July 1.

With no further business to conduct, and no public comments, Lex adjourned the meeting and introduced guest Steve Urquhart, Board Retreat Workshop Facilitator.

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## **ACTION ITEM 1**

### **Audit Plan for FYE June 30, 2011**

#### **BACKGROUND**

All workforce boards are required to submit an annual Audit Plan in accordance with AWI FG #05-019, Audit and Audit Resolution Responsibilities Guidance Paper.

#### **JUSTIFICATION/REASON**

The Audit Plan has a standard format which follows a checklist provided by AWI for completion. The plan includes information regarding the procurement of the audit firm, the estimated funding by program title, CFDA# and dollar amount that will be included in the audit and the steps taken to ensure that all service provider's audits are reviewed by the PHWB staff. A timeline for completion of the audit and submission to AWI is also required.

The Audit Plan presented meets the requirements of the AWI guidance. The deadline for submission of the plan is August 15, 2011. Therefore, the plan was submitted with the indication that it would be approved by the Board at the meeting on August 18, 2011.

#### **RECOMMENDATION**

Staff recommends the Audit/Finance Committee approve the Annual Audit Plan for FYE June 30, 2011 for submission to AWI.

Pasco-Hernando Workforce Board, Inc.  
Annual Audit Plan June 30, 2011  
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## **1 Annual Audit Plan Summary**

The Pasco-Hernando Workforce Board, Inc. (PHWB) is a private not-for-profit organization registered under Section 501(c)(3) of U.S. Internal Revenue Code. The PHWB serves Pasco and Hernando counties by administering local workforce development and welfare reform programs as part of the State of Florida and the Federal Government's initiatives. Joint oversight is provided through an agreement with the Board of County Commissioners from both Pasco and Hernando counties. As recipient of funding allocations from a variety of employment, training, and educational program sources, the PHWB must assure the provision of high quality services for residents and employers in Pasco and Hernando counties. The PHWB selects providers of service through appropriate procurement, and is responsible for overseeing the implementation and quality of the services delivered by those providers

All audits are conducted in accordance with the Single Audit Act of 1984 (Public Law 98-502) and the Federal Single Audit Act Amendments of 1996 (P.L. 104-156), which require an independent financial, and compliance audit of each non-federal entity or sub-recipient that has cumulative expenditures of federal funds of \$500,000 or more. The Acts further state that the audits are to be conducted in accordance with applicable auditing standards set forth in Government Auditing Standards, revised June 2003 issued by the Comptroller General of the United States.

The requirements for audits of government organizations and non-profit organizations are contained in OMB Circular A-133, revised June 24, 1997. Also, each Auditee is responsible for complying with the Florida Single Audit Act, if applicable (215.97 F.S. and Chapter 10.650, Rules of the Auditor General and Chapter 691-5, Rules of the Department of Financial Services).

In addition, WIA regulations 20 CFR 667.200 (b)(ii) require Commercial organizations which are subrecipients under WIA Title I and which expend more than the minimum level specified in OMB Circular A-133 (\$500,000 as of December 31, 2003) must have either an organization-wide audit conducted in accordance with OMB Circular A-133 or a program specific financial and compliance audit.

Each subrecipient contract with Pasco-Hernando Workforce Board, Inc., (the Board) includes a contract provision that requires submission of a financial and compliance audit in accordance with OMB Circular A-133.

The Audit/Finance Committee for the Board will ensure that the audit and corrective action plan is transmitted to the Agency for Workforce Innovation (AWI) within 30 days after completion of the audit. All audits and corrective action plans must be completed and submitted within the earlier of 30 days after receipt or nine months after the end of the audit period – March 31, 2012.

## **2 Procurement of Audit Firm**

No procurement was necessary for the audit for fiscal year ended June 30, 2011. This is the third year the audit will be performed by James Moore and Co., P.L.

## **3 Content of Engagement letter**

A copy of the engagement letter signed by the Board Chair is attached.

## **4 Target dates for implementation**

Target dates for completion and submission of the audit reports and resolution of findings:

- August 15, 2011 Submit annual audit plan to the Agency for Workforce Innovation
- September 7, 2011 Audit commencement
- November 1, 2011 Audit report completed and draft presented to PHWB staff for review
- November 10, 2011 Final audit report presented to Audit/Finance and Executive Committees for approval
- December 10, 2011 Submit two copies of the audit report to AWI and U.S. Department of Labor (DOL) along with management's corrective action plan, management letter (if applicable) and the audit transmittal letter.

## **5 Scope of the Audit**

The Board shall have an organization-wide Single Audit conducted in accordance with Section .500 of OMB A-133. The audit shall be conducted annually, unless otherwise approved in writing by AWI.

An independent auditor in accordance with Generally Accepted Government Auditing Standards (GAGAS) covering financial and compliance audits shall perform the audit.

The auditor shall determine whether:

- (a) The financial statements of the organization fairly present its financial position and the results of its financial operations in accordance with generally accepted accounting principles.
- (b) The organization has an internal control structure and other control systems to provide reasonable assurance that it is managing federal financial assistance programs in compliance with applicable laws and regulations that could have a material impact on the financial statements.
- (c) In addition, the auditor must determine if the organization has complied with laws and regulations that may have material effects on its financial statements and on each major federal assistance program.

In addition, the auditor will be required to test the following Board functions:

- (1) Reconciliation of its financial records to the One Stop Management Information System (OSMIS) maintained by AWI. The notes to the financial statements must confirm whether such a reconciliation was done by the RWB in a satisfactory manner.
- (2) Compliance with Federal cash management requirements and report any material problems.
- (3) Compliance with state and federal laws government structure, functions, and mission of the board and report any material noncompliance.

### **5.1 - Identification of funds to be audited by program and CFDA#**

The Schedule of Expenditure of Federal and State Awards to be audited for the period from July 1, 2010 to June 30, 2011 is projected as follows:

<i>Program Title/Description</i>	<b>CFDA/CFSA * Number(s)</b>	<b>Projected Funds</b>
Workforce Investment Act	17.258-17.261	\$ 4,289,012
ARRA Workforce Investment Act	17.258-17.261	512,755
Welfare Transition Program (TANF)	93.558	2,486,854
ARRA TANF Subsidized Employment	93.714	425,546
Wagner Peyser	17.207	719,983
Food Stamp Employment Training	10.551	179,377
Unemployment Insurance	17.225	403,328
Disabled Veterans' Outreach Program (DVOP)	17.801	51,058
Local Veterans' Employment Representative Program (LVER)	17.804	44,479
Trade Adjustment Assistance	17.245	159,641
Project ACCESS	N/A	<u>110,695</u>
<b>Total Federal and State Awards</b>		<b><u>\$ 9,382,727</u></b>

## 5.2 Listing of Contracts

The following is a listing of contracts or grants issued by the PHWB for the fiscal year ended June 30, 2011.

Service Provider	Contract Amount	Subrecipient OMB A-133 Audit	Vendor
Goodwill Industries-Suncoast	\$4,516,470	X	
Henkels and McCoy	372,158	X	
Pasco Economic Development Council	99,322		X
Greater Hernando Chamber of Commerce	99,000		X
The ARC of the Nature Coast	<u>30,000</u>		X
<b>Total contracts or grants awarded</b>	<b><u>\$5,116,950</u></b>		

## 5.3 Procedures for Service Provider Audits

The Board is responsible for the appropriate audit of all Service Providers including governmental, nonprofit and commercial entities that require audits. Regardless of the method of procurement or the contract type, providers that have a financial or performance requirement related to eligibility or selection of participants is carrying out a federal program and is subject to audit if meeting the Federal expenditure threshold. An entity that provided generally required goods or services that are related to the administrative support of the federal assistance program is a vendor.

The Board's written procedures include, but are not limited to, the following:

- (1) Identify Federal awards made by informing each Service Provider of CFDA title and number, award name and number, award year, if the award is R&D, and name of Federal agency. When some of this information is not available, the Board shall provide the best information available to describe the Federal award.
- (2) Advise Service Providers of requirements imposed on them by Federal laws, regulations, and the provisions of contracts or grant agreements as well as any supplemental requirements imposed by the pass-through entity.
- (3) Monitor the activities of Service Provider as necessary to ensure that Federal awards are used for authorized purposes in compliance with laws, regulations, and the provisions of contracts or grant agreements and that performance goals are achieved.
- (4) Ensure that Service Providers expending \$500,000 or more in Federal awards during the Service Provider's fiscal year have met the audit requirements of OMB Circular A-133 for that fiscal year.
- (5) Issue a management decision on audit findings within six months after receipt of the Services Provider's audit report and ensure that the service provider takes appropriate and timely corrective action. Also, determine whether or not questioned and/or recommended for disallowance costs are allowed and corrective actions regarding any administrative findings are adequate. A statement

will be included in the Management Decision that all findings are subject to State and Federal review.

- (6) Consider whether service provider audits necessitate adjustment of the Board's own records.
- (7) Require each service provider to permit the Board and auditors to have access to the records and financial statements as necessary for the Board to comply with OMB Circular A133.

#### **5.4 Procedures for Monitoring Service Providers**

The Board's written procedures include, but are not limited to, the following:

- (1) Issuing timely management decisions for audit and monitoring findings to inform the Service Provider whether the corrective action planned is acceptable;
- (2) Maintaining a system to track and follow-up on reported deficiencies to ensure that timely corrective action is taken;
- (3) Contacting Service Providers regularly and making appropriate inquiries concerning the program;
- (4) Reviewing Service Providers' reports and following-up on areas of concern
- (5) Comparison of actual accomplishments with the goals and objectives established for the period;
- (7) Monitoring Service Providers' budgets;
- (8) Performing site visits to Service Providers to review financial and programmatic records and to observe operations.
- (9) Offering Service Providers technical assistance as needed.

#### **6 Procedures for audit coverage in the event a service provider goes out of business or unilaterally cancels a contract**

In the event a service provider that requires audit goes out of business or unilaterally cancels a contract, the service provider shall notify the Board immediately, and the Board shall become custodian of all program-related records where federal financial assistance has been provided. Upon notification of the possibility of such an occurrence, the Board will arrange for immediate audit, which could be a grant specific audit, of the service provider.

#### **7 Cognizant Agency designation**

The PHWB does not meet the expenditure level of \$50 million required in OMB Circular A-133, Subpart D Section .400 for designation of a cognizant agency.



July 19, 2011

Audit Committee  
Pasco-Hernando Workforce Board, Inc.  
3185 Premier Drive  
Brooksville, FL 34604

We are pleased to confirm our understanding of the services we are to provide for Pasco-Hernando Workforce Board, Inc. for the year ended June 30, 2011.

We will audit the statement of financial position of Pasco-Hernando Workforce Board, Inc. as of June 30, 2011, and the related statements of activities, functional expenses, and cash flows for the year then ended. Also, the following additional information accompanying the financial statements will be subjected to the auditing procedures applied in our audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America, and our auditors' report will provide an opinion on it in relation to the financial statements as a whole:

- 1) Schedule of expenditures of federal awards and state financial assistance.

#### Audit Objectives

The objective of our audit is the expression of an opinion about whether your financial statements are fairly presented, in all material respects, in conformity with U.S. generally accepted accounting principles and to report on the fairness of the supplementary information referred to in the second paragraph when considered in relation to the financial statements taken as a whole. The objective also includes reporting on:

- Internal control related to the financial statements and compliance with laws, regulations, and the provisions of contracts or grant agreements, noncompliance with which could have a material effect on the financial statements in accordance with *Government Auditing Standards*.
- Internal control related to major programs and an opinion (or disclaimer of opinion) on compliance with laws, regulations, and the provisions of contracts or grant agreements that could have a direct and material effect on each major program in accordance with the Single Audit Act Amendments of 1996 and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*.

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The reports on internal control and compliance will each include a statement that the report is intended solely for the information and use of management, the body or individual charged with governance, others within the organization, specific legislative or regulatory bodies, federal awarding agencies, and if applicable, pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

Our audit will be conducted in accordance with auditing standards generally accepted in the United States of America; the standards for financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the Single Audit Act Amendments of 1996; and the provisions of OMB Circular A-133, and will include tests of accounting records, a determination of major program(s) in accordance with OMB Circular A-133, and other procedures we consider necessary to enable us to express such an opinion and to render the required reports. If our opinion on the financial statements or the Single Audit compliance opinion is other than unqualified, we will discuss the reasons with management in advance. If, for any reason, we are unable to complete the audit or are unable to form or have not formed an opinion, we may decline to express an opinion or to issue a report as a result of this engagement.

#### **Management Responsibilities**

Management is responsible for the basic financial statements and all accompanying information as well as all representations contained therein. Management is also responsible for identifying government award programs and understanding and complying with the compliance requirements, and for preparation of the schedule of expenditures of federal awards and state financial assistance in accordance with the requirements of OMB Circular A-133. As part of the audit, we will assist with preparation of your financial statements, schedule of expenditures of federal awards and state financial assistance, and related notes, if requested. Management is responsible for making all management decisions and performing all management functions relating to the financial statements, schedule of expenditures of federal awards and state financial assistance, and related notes and for accepting full responsibility for such decisions. Management will be required to acknowledge in the management representation letter our assistance with preparation of the financial statements and the schedule of expenditures of federal awards and state financial assistance, if requested, and that they have reviewed and approved the financial statements, schedule of expenditures of federal awards and state financial assistance, and related notes prior to their issuance and have accepted responsibility for them. Further, management is required to designate an individual with suitable skill, knowledge, or experience to oversee the tax services and any other nonattest services we provide; and for evaluating the adequacy and results of those services and accepting responsibility for them.

Management is responsible for establishing and maintaining effective internal controls, including internal controls over compliance, and for monitoring ongoing activities; to help ensure that appropriate goals and objectives are met and that there is reasonable assurance that government programs are administered in compliance with compliance requirements. Management is also responsible for the selection and application of accounting principles; and for the fair presentation in the financial statements of financial position, changes in net assets, and cash flows in conformity with U.S. generally accepted accounting principles; and for and for compliance with applicable laws and regulations and the provisions of contracts and grant agreements.

Management is also responsible for making all financial records and related information available to us, and for ensuring that management and financial information is reliable and properly recorded. Management's responsibilities also include any significant vendor relationships in which the vendor has responsibility for program compliance and for the accuracy and completeness of that information. Management's responsibilities include adjusting the financial statements to correct material misstatements and confirming to us in the management representation letter that the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statements taken as a whole.

Management is responsible for the design and implementation of programs and controls to prevent and detect fraud, and for informing us about all known or suspected fraud or illegal acts affecting the organization involving (1) management, (2) employees who have significant roles in internal control, and (3) others where the fraud or illegal acts could have a material effect on the financial statements. Management is also responsible for informing us of their knowledge of any allegations of fraud or suspected fraud affecting the Organization received in communications from employees, former employees, grantors, regulators, or others. In addition, management is responsible for identifying and ensuring that the Organization complies with applicable laws, regulations, contracts, agreements, and grants. Additionally, as required by OMB Circular A-133, it is management's responsibility to follow up and take corrective action on reported audit findings and to prepare a summary schedule of prior audit findings and a corrective action plan. The summary schedule of prior audit findings should be available for our review.

Management is responsible for establishing and maintaining a process for tracking the status of audit findings and recommendations. Management is also responsible for identifying for us, previous financial audits attestation engagements, performance audits, or other studies related to the objectives discussed in the Audit Objectives section of this letter. This responsibility includes relaying to us corrective actions taken to address significant findings and recommendations resulting from those audits, attestation engagements, performance audits, or studies. Management is also responsible for providing their views on our current findings, conclusions, and recommendations, as well as your planned corrective actions for the report, and for the timing and format for providing that information.

#### **Audit Procedures—General**

An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; therefore, our audit will involve judgment about the number of transactions to be examined and the areas to be tested. We will plan and perform the audit to obtain reasonable rather than absolute assurance about whether the financial statements are free of material misstatement, whether from (1) errors, (2) fraudulent financial reporting, (3) misappropriation of assets, or (4) violations of laws or governmental regulations that are attributable to the Organization or to acts by management or employees acting on behalf of the Organization. Because the determination of abuse is subjective, *Government Auditing Standards* do not expect auditors to provide reasonable assurance of detecting abuse.



Because an audit is designed to provide reasonable, but not absolute, assurance and because we will not perform a detailed examination of all transactions, there is a risk that material misstatements or noncompliance may exist and not be detected by us. In addition, an audit is not designed to detect immaterial misstatements or violations of laws or governmental regulations that do not have a direct and material effect on the financial statements or on major programs. However, we will inform the appropriate level of management and those charged with governance of any material errors and any fraudulent financial reporting or misappropriation of assets that come to our attention. We will also inform the appropriate level of management and those charged with governance of any violations of laws or governmental regulations that come to our attention, unless clearly inconsequential, and of any material abuse that comes to our attention. We will include such matters in the reports required for a Single Audit. Our responsibility as auditors is limited to the period covered by our audit and does not extend to any later periods for which we are not engaged as auditors.

Our procedures will include tests of documentary evidence supporting the transactions recorded in the accounts, tests of the physical existence of inventories, and direct confirmation of receivables and certain other assets and liabilities by correspondence with selected individuals, funding sources, creditors, and financial institutions. We will also request written representations from the Organization's attorneys as part of the engagement, and they may bill you for responding to this inquiry. At the conclusion of our audit, we will require certain written representations from you about the financial statements and related matters.

#### **Audit Procedures—Internal Control**

Our audit will include obtaining an understanding of the entity and its environment, including internal control, sufficient to assess the risks of material misstatement of the financial statements and to design the nature, timing, and extent of further audit procedures. Tests of controls may be performed to test the effectiveness of certain controls that we consider relevant to preventing and detecting errors and fraud that are material to the financial statements and to preventing and detecting misstatements resulting from illegal acts and other noncompliance matters that have a direct and material effect on the financial statements. Our tests, if performed, will be less in scope than would be necessary to render an opinion on internal control and, accordingly, no opinion will be expressed in our report on internal control issued pursuant to *Government Auditing Standards*.

As required by OMB Circular A-133, we will perform tests of controls over compliance to evaluate the effectiveness of the design and operation of controls that we consider relevant to preventing or detecting material noncompliance with compliance requirements applicable to each major federal award program. However, our tests will be less in scope than would be necessary to render an opinion on those controls and, accordingly, no opinion will be expressed in our report on internal control issued pursuant to OMB Circular A-133.

An audit is not designed to provide assurance on internal control or to identify significant deficiencies. However, during the audit, we will communicate to you and those charged with governance internal control related matters that are required to be communicated under AICPA professional standards, *Government Auditing Standards*, and OMB Circular A-133.

### **Audit Procedures—Compliance**

As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, we will perform tests of Pasco-Hernando Workforce Board, Inc.'s compliance with applicable laws and regulations and the provisions of contracts and agreements, including grant agreements. However, the objective of those procedures will not be to provide an opinion on overall compliance, and we will not express such an opinion in our report on compliance issued pursuant to *Government Auditing Standards*.

OMB Circular A-133 requires that we also plan and perform the audit to obtain reasonable assurance about whether the auditee has complied with applicable laws and regulations and the provisions of contracts and grant agreements applicable to major programs. Our procedures will consist of tests of transactions and other applicable procedures described in the "OMB Circular A-133 Compliance Supplement" for the types of compliance requirements that could have a direct and material effect on each of the Organization's major programs. The purpose of these procedures will be to express an opinion on Pasco-Hernando Workforce Board, Inc.'s compliance with requirements applicable to each of its major programs in our report on compliance issued pursuant to OMB Circular A-133.

### **Engagement Administration, Fees, and Other**

We understand that your employees will prepare all cash, accounts receivable, and other confirmations we request and will locate any documents selected by us for testing.

At the conclusion of the engagement, we will complete the appropriate sections of and sign the Data Collection Form that summarizes our audit findings. It is management's responsibility to submit the reporting package (including financial statements, schedule of expenditures of federal awards and state financial assistance, summary schedule of prior audit findings, auditor's reports, and corrective action plan) along with the Data Collection Form to the designated federal audit clearinghouse. We will coordinate with you the electronic submission and certification. If applicable, we will provide copies of our report for you to include with the reporting package you will submit to pass-through entities. The Data Collection Form and the reporting package must be submitted within the earlier of 30 days after receipt of the auditor's reports or nine months after the end of the audit period, unless a longer period is agreed to in advance by the cognizant or oversight agency for audit.

The audit documentation for this engagement is the property of James Moore & Co., P.L. (the Firm) and constitutes confidential information. However, pursuant to authority given by law or regulation, we may be requested to make certain audit documentation available to the U.S. Department of Agriculture, U.S. Department of Labor, Department of Health and Human Services, Agency for Workforce Innovation, Florida Department of Education or their designee, a federal agency providing direct or indirect funding, or the U.S. Government Accountability Office for purposes of a quality review of the audit, to resolve audit findings, or to carry out oversight responsibilities. We will notify you of any such request. If requested, access to such audit documentation will be provided under the supervision of Firm personnel. Furthermore, upon request, we may provide copies of selected audit documentation to the aforementioned parties. These parties may intend, or decide, to distribute the copies or information contained therein to others, including other governmental agencies.

It is the policy of the Firm to keep records related to this engagement for seven years after the completion of our services (the "retention period"), as specified by the Firm's Record Retention and Destruction Policy. However, the Firm does not keep any original client provided records. Client provided records will be returned to you at the completion of the engagement. Records prepared by us specifically for you as part of this engagement (for example, financial statements and other financial reports, tax returns, general ledgers, depreciation schedules, etc.) and other supporting records prepared by us (for example, adjusting entries and related support, data combining schedules, calculations supporting amounts in tax returns and financial statements, etc.) will remain part of the engagement records. When any records are returned or provided to you, it is your responsibility to retain and protect them for possible future use, including potential examination by any government or regulatory agencies. At the expiration of the retention period, the related engagement records will be destroyed. However, the related engagement records will not be destroyed regardless of the retention period, if the Firm has knowledge of potential or pending litigation and/or investigation by a regulatory agency, and it has been determined by the Firm that the records in question are relevant to said litigation and/or investigation. If it is determined that the records in question are relevant to the litigation and/or investigation, the Firm will impose a litigation hold on the records thereby suspending the scheduled destruction of the records. As potential or pending litigation or investigation may not be public knowledge, we request that you inform us of any such litigation or investigation in a timely manner. Likewise, as it may not be public knowledge when the litigation or an investigation has been concluded, we request that you inform us when all litigation or investigation has been concluded so that the litigation hold may be lifted and the records related to our engagement destroyed in accordance with our Record Retention and Destruction Policy. Your signature below authorizes us, that upon the expiration of the seven year period, the Firm is free to destroy all records related to this engagement. If we are aware that a federal awarding agency, pass-through entity, or auditee is contesting an audit finding, we will contact the party(ies) contesting the audit finding for guidance prior to destroying the audit documentation.

Donna S. Brown is the engagement partner and is responsible for supervising the engagement and signing the reports or authorizing another individual to sign them.

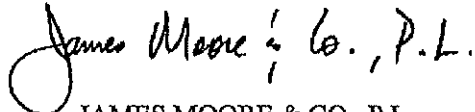
Our charges for this work will be made on an hourly basis plus travel and other direct costs. Our invoices for these fees will be billed as work progresses and are payable upon presentation. We have been informed that Pasco-Hernando Workforce Board, Inc.'s personnel will provide us with maximum assistance, including preparation of confirmations, trial balances, supporting schedules, etc., and will further assist us by locating and submitting to us invoices, vouchers, canceled checks and other documents which we request. Given maximum assistance, and barring any circumstances which would require audit procedures in excess of those we anticipate (you will be promptly notified of any such circumstances), our charges for this work will not exceed \$26,000. If the Organization receives any American Recovery and Reinvestment Act (ARRA) funds, we understand these funds may be required to be audited separately. We will discuss and agree upon additional fees related to this work if necessary.

*Government Auditing Standards* require that we provide you with a copy of our most recent external peer review report and any letter of comment, and any subsequent peer review reports and letters of comment received during the period of the contract. Our 2008 peer review report accompanies this letter.

Audit Committee  
Pasco-Hernando Workforce Board, Inc.  
July 19, 2011  
Page 7

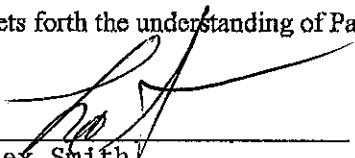
We appreciate the opportunity to be of service to you and believe this letter accurately summarizes the significant terms of our engagement. If you have any questions, please let us know. If you agree with the terms of our engagement as described in this letter, please sign the enclosed copy and return it to us.

Very truly yours,

  
JAMES MOORE & CO., P.L.

RESPONSE:

This letter correctly sets forth the understanding of Pasco-Hernando Workforce Board, Inc.

Officer signature:   
Lex Smith

Title: Chairman of the Board

Date: August 9, 2011



## **EUBANK & BETTS**

A Professional Limited Liability Company  
**CERTIFIED PUBLIC ACCOUNTANTS**

3820 I-55 North, Suite 100 (39211) P.O. Box 16090  
Jackson, Mississippi 39236-6090

Telephone 601-987-4300 Fax 601-987-4314

E-mail: [firm@eubankbetts.com](mailto:firm@eubankbetts.com)

Website: [www.eubankbetts.com](http://www.eubankbetts.com)

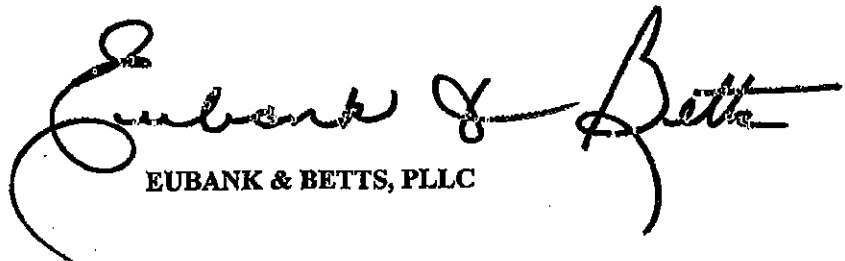
January 22, 2009

To the Partners  
James Moore & Co., P.L.  
Certified Public Accountants  
5931 NW 1<sup>st</sup> Place  
Gainesville, FL 32607-2063

We have reviewed the system of quality control for the accounting and auditing practice of James Moore & Co., P.L. (the firm) applicable to non-SEC issuers in effect for the year ended October 31, 2008. The firm has informed us that it did not audit SEC issuers for the year ended October 31, 2008. A system of quality control encompasses the firm's organizational structure and the policies adopted and procedures established to provide it with reasonable assurance of complying with professional standards. The elements of quality control are described in the Statements on Quality Control Standards issued by the American Institute of Certified Public Accountants (the AICPA). The design of the system, and compliance with it, are the responsibilities of the firm. Our responsibility is to express an opinion on the design of the system, and the firm's compliance with that system based on our review.

Our review was conducted in accordance with standards established by the Peer Review Committee of the Center for Public Company Audit Firms and included procedures to plan and perform the review that are summarized in the attached description of the peer review process. Our review would not necessarily disclose all weaknesses in the system of quality control or all instances of lack of compliance with it since it was based on selective tests. Because there are inherent limitations in the effectiveness of any system of quality control, departures from the system may occur and not be detected. Also, projection of any evaluation of a system of quality control to future periods is subject to the risk that the system of quality control may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the system of quality control for the accounting and auditing practice applicable to the non-SEC issuers of James Moore & Co., P.L. in effect for the year ended October 31, 2008, has been designed to meet the requirements of the quality control standards for an accounting and auditing practice established by the AICPA, and was complied with during the year then ended to provide the firm with reasonable assurance of complying with applicable professional standards.



**EUBANK & BETTS, PLLC**

## **ACTION ITEM 2**

### **PY 2011-2012 Budget Modification #1**

#### **BACKGROUND**

Fiscal Year 2011 ended June 30, 2011, and carry forward funds have been determined. A budget modification is required to add these funds to the current fiscal year budget. In addition, new grant funds have been received since the original planning budget was approved. The total revenue budget has decreased by \$565,090 from \$10,040,629 to \$9,475,539. The expenditure budget has decreased by \$574,117 from \$9,981,998 to \$9,407,871.

#### **JUSTIFICATION/REASON**

One presentation change is reflected in a decrease in both revenue of \$518,938 and expenditures of \$463,235 which is the current year allocation for AWI staff salaries and benefits. The difference between revenue and expenditures is due to a reduction of one position effective October 1, 2011. The funding for the AWI positions does not pass through our accounting records, and including those salaries in this budget presentation distorts the budget allocation process. In the future, we will inform the Board as to any changes in funding or positions as a narrative disclosure only.

Revenue changes are the result of the following:

- ❖ Differences in projected and actual carry forward – (\$205,902)
- ❖ Addition of Project Access - \$77,250
- ❖ Addition of \$75,000 in Trade Adjustment Assistance Funds - \$82,500

Expenditure adjustments are the result of the following:

- ❖ Increase in Payroll & Benefits - \$76,335
  - 3 REA FTEs; 1 Part-Time Facilities Assistant; 2 Resource Room FTEs and 1 Call Center FTE with adjustment to Part-time employees hours from 20 per week to 24 per week.
- ❖ Decrease in funding for Employed Worker Training Program - \$100,000
- ❖ Decrease in Youth Program Funding - \$50,000
- ❖ Decrease to Goodwill Industries-Suncoast contract - Operating - \$15,500
- ❖ Adjustments to Facilities Budget – (\$21,717) – Elimination of storage units and reduction of leases at GHCC and PEDC

#### **RECOMMENDATION**

Staff recommends the Finance Committee approve the Budget Modification as submitted.

PASCO-HERNANDO WORKFORCE BOARD, INC.  
 PLANNING BUDGET FISCAL YEAR ENDING JUNE 30, 2012

Mod #1

	TOTAL	WIA ADULT	WIA Dislocated Worker (DW)	WIA YOUTH	ARRA NEG/OJT	Trade Act (TAA)	Welfare Transition	Food Stamp E&T (FSET)	Re-Emp & Elig Assmnt (REA)	Wagner Peyser	Disability Navigator	Unemployment Comp	VETS	Project ACCESS
<b>Funding:</b>														
PY10-11 Allocations	\$7,655,193	\$ 1,257,649	\$ 1,984,299	\$ 1,117,311	\$ -	\$ 82,500	\$ 2,029,114	\$ 200,000	\$ -	\$ 702,752	\$ -	\$ 122,699	\$ 81,619	\$ 77,250
Intertitle Transfer	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Reserve for Second Year	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Carryforward	\$1,820,346	\$ 675,789	\$ 626,707	\$ -	\$ 254,547	\$ -	\$ -	\$ -	\$ 180,011	\$ 56,441	\$ 26,851	\$ -	\$ -	\$ -
<b>Total Available Funding</b>	<b>\$9,475,539</b>	<b>\$1,933,438</b>	<b>\$2,611,006</b>	<b>\$1,117,311</b>	<b>\$254,547</b>	<b>\$ 82,500</b>	<b>\$2,029,114</b>	<b>\$200,000</b>	<b>\$180,011</b>	<b>\$759,193</b>	<b>\$ 26,851</b>	<b>\$ 122,699</b>	<b>\$ 81,619</b>	<b>\$ 77,250</b>
<b>Budgeted Expenditures:</b>														
Payroll & Benefits	\$ 2,613,542	\$ 520,031	\$ 653,476	\$ 251,210	\$ 78,198	\$ 26	\$ 542,237	\$ 22,718	\$ 154,841	\$ 210,217	\$ 2,523	\$ 79,450	\$ 50,317	\$ 48,298
Facilities	\$ 671,060	\$ 142,966	\$ 179,677	\$ 69,062	\$ 4,941	\$ 4	\$ 149,071	\$ 6,246	\$ 11,675	\$ 57,793	\$ 694	\$ 21,842	\$ 13,833	\$ 13,255
Less rent receipts from partners	\$ (160,552)	\$ (34,205)	\$ (42,994)	\$ (16,523)	\$ (1,182)	\$ 4	\$ (35,665)	\$ (1,494)	\$ (2,793)	\$ (13,827)	\$ (166)	\$ (5,226)	\$ (3,310)	\$ (3,171)
Equipment	\$ 50,000	\$ 10,652	\$ 13,388	\$ 5,146	\$ 368	\$ 0	\$ 11,107	\$ 465	\$ 870	\$ 4,306	\$ 52	\$ 1,627	\$ 1,031	\$ 988
Operational Support	\$ 705,000	\$ 150,197	\$ 188,766	\$ 72,555	\$ 5,191	\$ 5	\$ 156,610	\$ 6,561	\$ 12,265	\$ 60,716	\$ 729	\$ 22,947	\$ 14,533	\$ 13,926
<b>Board &amp; One-Stop Operating Costs</b>	<b>\$ 3,879,050</b>	<b>\$ 789,642</b>	<b>\$ 992,312</b>	<b>\$ 381,451</b>	<b>\$ 87,516</b>	<b>\$ 40</b>	<b>\$ 823,360</b>	<b>\$ 34,496</b>	<b>\$ 176,857</b>	<b>\$ 319,205</b>	<b>\$ 3,832</b>	<b>\$ 120,641</b>	<b>\$ 76,404</b>	<b>\$ 73,295</b>
Goodwill Industries-Suncoast	\$ 2,688,821	\$ 475,000	\$ 900,000	\$ 375,000	\$ 15,500	\$ 7,460	\$ 700,000	\$ 165,000	\$ -	\$ 27,861	\$ 23,000	\$ -	\$ -	\$ -
Direct Participant Costs	\$ 1,810,000	\$ 325,000	\$ 700,000	\$ 200,000	\$ -	\$ 75,000	\$ 500,000	\$ -	\$ -	\$ 10,000	\$ -	\$ -	\$ -	\$ -
Youth Program	\$ 150,000	\$ -	\$ -	\$ 150,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ARC of the Nature Coast	\$ 30,000	\$ 30,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Employed Worker and OJT	\$ 450,000	\$ 300,000	\$ -	\$ -	\$ 150,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Business and Economic Dev. Svcs	\$ 400,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400,000	\$ -	\$ -	\$ -	\$ -
<b>Contracts</b>	<b>\$ 5,528,821</b>	<b>\$ 1,130,000</b>	<b>\$ 1,600,000</b>	<b>\$ 725,000</b>	<b>\$ 165,500</b>	<b>\$ 82,460</b>	<b>\$ 1,200,000</b>	<b>\$ 165,000</b>	<b>\$ -</b>	<b>\$ 437,861</b>	<b>\$ 23,000</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
	\$ -													
<b>Total Planned Expenditures</b>	<b>\$ 9,407,871</b>	<b>\$ 1,919,642</b>	<b>\$ 2,592,312</b>	<b>\$ 1,106,451</b>	<b>\$ 253,016</b>	<b>\$ 82,500</b>	<b>\$ 2,023,360</b>	<b>\$ 199,496</b>	<b>\$ 176,857</b>	<b>\$ 757,066</b>	<b>\$ 26,832</b>	<b>\$ 120,641</b>	<b>\$ 76,404</b>	<b>\$ 73,295</b>
<b>Unobligated Funding</b>	<b>\$ 67,668</b>	<b>\$ 13,797</b>	<b>\$ 18,694</b>	<b>\$ 10,860</b>	<b>\$ 1,531</b>	<b>\$ (0)</b>	<b>\$ 5,754</b>	<b>\$ 504</b>	<b>\$ 3,154</b>	<b>\$ 2,127</b>	<b>\$ 20</b>	<b>\$ 2,058</b>	<b>\$ 5,215</b>	<b>\$ 3,955</b>

**Action Item 3**  
**Financial Report Summary and Final Budget Mod**  
**Fiscal Year Ended 6-30-11**

Program:	Budget	Final Budget Mod Request	Modified Budget	FY11 Actual Accrued Expenditures	Budget Balance Remaining	Percent Expended or Obligated	Year End Expenditure Benchmark
WIA Adult	1,994,191		1,994,191	1,545,365	448,826	77%	50%
ARRA - WIA Adult	184,640	(62,748)	121,892	121,892	-	100%	100%
WIA Nat'l Emergency Reserve	192,627		192,627	192,627	-	100%	0%
ARRA NEG OJT	375,396		375,396	120,849	254,547	32%	0%
ARRA WIA UI Reemployment	151,061		151,061	115,676	35,385	77%	100%
WIA Youth	1,170,106	22,373	1,192,479	1,192,479	-	100%	50%
WIA Dislocated Wkr	1,809,066		1,809,066	1,358,541	450,525	75%	50%
ARRA - WIA Dislocated Wkr	159,992	(5,654)	154,338	154,338	-	100%	100%
WIA Incentives	59,471		59,471	-	59,471	0%	0%
TAA	279,305		279,305	159,641	119,664	57%	100%
<b>Subtotal WIA</b>	<b>6,375,855</b>	<b>(46,029)</b>	<b>6,329,825</b>	<b>4,961,407</b>	<b>1,368,418</b>	<b>78%</b>	
Wagner Peyser **	957,126		957,126	951,856	5,270	99%	75%
Wagner Peyser Incentives	107,850		107,850	20,833	87,017	19%	0%
Veterans Programs **	277,656	(4,077)	273,579	273,579	-	100%	100%
Disability Navigator	30,594	3,743	34,337	34,337	0	100%	100%
FSET	200,000	(20,623)	179,377	179,377	-	100%	100%
Unemployment Svcs.	150,608		150,608	150,608	-	100%	100%
Re-Employment & Elig (REA)	207,408	214,212	421,620	252,720	168,900	60%	100%
<b>Subtotal AWI</b>	<b>1,931,242</b>	<b>193,255</b>	<b>2,124,497</b>	<b>1,863,310</b>	<b>261,187</b>	<b>88%</b>	
Welfare Transition Program	2,791,876	(305,022)	2,486,854	2,486,854	-	100%	100%
Project Access	77,500	33,195	110,695	110,695	(0)	100%	0%
<b>Subtotal WTP</b>	<b>2,869,376</b>	<b>2,869,376</b>	<b>2,869,376</b>	<b>2,597,549</b>	<b>(0)</b>	<b>91%</b>	
<b>Total FY 2010 Budget</b>	<b>11,176,473</b>	<b>193,255</b>	<b>11,369,728</b>	<b>9,422,266</b>	<b>1,629,605</b>	<b>83%</b>	

NOTES:

\*\* Includes AWI Staff Salaries

Unbudgeted Funds:	Allocation				Total Program Expenditures	Balance	% Expended
ARRA TANF Subsidized Employment	856,853				660,586	196,267	77%
	Cash in Bank @ July 1, 2010				YTD Revenue	YTD Expens	Balance
Corporate (Unrestricted Funds)	11,667				27,917	7,090	32,494

**RECOMMENDATION: Staff requests approval of the final budget modification for Fiscal Year Ended 6-30-2011.**



**ACTION ITEM 4**  
**Annual Selection of Private Training Providers**  
**Program Year 2011-2012**

**BACKGROUND**

Each year we are required to conduct an annual review of private training providers. This ensures that the training providers we engage meet the requirements of WIA. The initial part approval of 7 providers was conducted in May 2011. The following training providers submitted requests after that date. This is the final review for the 2011-2012 program year.

**JUSTIFICATION/REASON**

The supplemental information provided with this Action Item details the review of the 8 private training providers who submitted the requested information.

**RECOMMENDATION:**

Staff recommends the approval of the 7 private training providers and the specific programs detailed in the supplemental information provided with this Action Item, and listed here for reference:

<b>Vendor</b>	<b>Program</b>
Medical Training Classes Technical Institute	Medical Lab Technician Medical Administrative Assistant
Ultimate Medical Academy	Health Sciences Medical Administrative Assistant Spa Management Basic X-Ray Technician Basic X-Ray Technician with Office Procedures Dental Assistant with Expanded Functions Medical Clinical Lab Assistant Medical Assistant Nursing - AS
Experion Medical Academy	EKG Technician Medical Assistant
Florida Career College	Medical Assistant Network Internet Security
New Horizons Computer Learning Center	Preparation for CompTIA A+ Preparation for CompTIA Network+ Preparation for CISCO CCNA Certification

Preparation for MicroSoft Certified IT Professional

Rasmussen College

Accounting –AS  
Early Childhood Education - AS  
Early Childhood Education – Diploma  
Early Childhood Education - Certificate  
Medical Administration – AS  
Medical Administration – Diploma  
Medical Assisting - AS  
Medical Assisting - Diploma  
Criminal Justice - AS  
Human Services - AS  
Human Services - Diploma  
Human Services - Certificate  
Paralegal – AS  
Paralegal – Certificate  
Professional Nursing – AS  
Practical Nursing - Diploma  
Software Application Development – AS  
Information Systems Management – AS  
Multimedia Technologies – AS  
Multimedia Technologies – Diploma  
Accounting - Diploma  
Accounting – Certificate  
Business – Diploma  
Business – Certificate  
Criminal Justice – Certificate  
Criminal Justice – Certificate  
Software Application Development – Certificate  
Information Systems Management - Diploma  
Information Systems Management – Certificate  
Business Management - AS

Medical Prep Institute of Tampa Bay

Practical Nursing

# Private Training Provider – Application for Vendor Status

July 29, 2011

<b>Vendor</b>	<b>Program</b>	<b>Page</b>
National Aviation	Aviation Maintenance Professional	3
	Aviation Maintenance Technology	3
	Avionics Technology	3
	Inspection Authorization Certification	3
Medical Training Classes Technical Institute	Mental Health Technician	4
	Medical Lab Technician	4
	Medical Administrative Assistant	4
	Electronic Health Records Specialist	4
Ultimate Medical Academy	Health Care Management	5
	Health Information Technology	5
	Health Sciences	5
	Medical Administrative Assistant	5
	Medical Billing and Coding - AS	5
	Medical Billing and Coding - Diploma	6
	Pharmacy Technician	6
	Spa Management	6
	Medical Transcription / Editing	6
	Basic X-Ray Technician	6
	Basic X-Ray Technician with Office Procedures	7
	Dental Assistant with Expanded Functions	7
	Medical Clinical Lab Assistant	7
	Medical Assistant	7
	Nursing - AS	7
	Nursing Assistant	8
Patient Care Technician	8	
Phlebotomy Technician	8	
Experion Medical Academy	EKG Technician	9
	Home Health Aid	9
	Medical Assistant	9
	Patient Care Technician	9
	Phlebotomy Technician	9
Florida Career College	Medical Assistant	10
	Patient Care Technician	10
	Network Internet Security	10
	Health Insurance Billing & Coding	10
New Horizons Computer Learning Center	Preparation for CompTIA A+	11
	Preparation for CompTIA Network+	11
	Preparation for CISCO CCNA Certification	11
	Preparation for MicroSoft Certified IT Professional	11
Rasmussen College	Accounting –AS	12
	Early Childhood Education - AS	12
	Early Childhood Education – Diploma	12

Early Childhood Education - Certificate	12
Health Information Technician - AS	13
Medical Administration – AS	13
Medical Administration – Diploma	13
Medical Assisting - AS	13
Medical Assisting - Diploma	13
Pharmacy Technician - AS	13
Pharmacy Technician - Diploma	14
Pharmacy Technician - Certificate	14
Criminal Justice - AS	14
Human Services - AS	14
Human Services - Diploma	14
Human Services - Certificate	15
Paralegal – AS	15
Paralegal – Certificate	15
Professional Nursing – AS	15
Practical Nursing - Diploma	15
Software Application Development – AS	16
Information Systems Management – AS	16
Multimedia Technologies – AS	16
Multimedia Technologies – Diploma	16
Accounting - Diploma	16
Accounting – Certificate	17
Business – Diploma	17
Business – Certificate	17
Medical Bill and Coding - Diploma	17
Medical Bill and Coding - Diploma	17
Criminal Justice – Certificate	18
Criminal Justice – Certificate	18
Software Application Development – Certificate	18
Information Systems Management - Diploma	18
Information Systems Management – Certificate	18
Business Management - AS	19

Medical Prep Institute of Tampa Bay

Practical Nursing	
Home Health Aid	
Patient Care Technician	

## National Aviation Academy

<b>Training Provider:</b> National Aviation Academy				<b>FEIN:</b> 64-0792444	
<b>Program:</b> Aviation Maintenance Professional				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	Tuition: \$44,250	Books:	Fees:\$150.00	Supplies:	Total: \$44,400
<b>Duration of Training:</b> 3,000 hrs			Corresponding SOC Codes: 49-3011 & 49-2091		
<b>Number of Student Currently Enrolled in Program:</b> 383			Number of Completers 2010: 70	Number of Completers 2009: 45	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 57	Number of 2009 Completers Employed:* 41	
			Percentage 81.4%	Percentage 91.1%	
			Average Wage at Placement:*\$23.50/hr	Average Wage at Placement:* \$21.50/hr	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-15.3% 2008-12.2% 2009-13.6%	

<b>Training Provider:</b> National Aviation Academy				<b>FEIN:</b> 64-0792444	
<b>Program:</b> Aviation Maintenance Technology				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	Tuition: \$29,500	Books:	Fees:\$150.00	Supplies:	Total: \$29,650
<b>Duration of Training:</b> 2,000 hrs			Corresponding SOC Codes: 49-3011		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010: 145	Number of Completers 2009: 131	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 134	Number of 2009 Completers Employed:* 116	
			Percentage 92.4%	Percentage 88.5%	
			Average Wage at Placement:*\$18.00/hr	Average Wage at Placement:* \$16.00/hr	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-15.3% 2008-12.2% 2009-13.6%	

<b>Training Provider:</b> National Aviation Academy				<b>FEIN:</b> 64-0792444	
<b>Program:</b> Avionics Technology				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	Tuition: \$14,750	Books:	Fees:\$150.00	Supplies:	Total: \$14,900
<b>Duration of Training:</b> 1,000 hrs			Corresponding SOC Codes: 49-2091		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010: 7	Number of Completers 2009: 7	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 7	Number of 2009 Completers Employed:* 7	
			Percentage 100%	Percentage 100%	
			Average Wage at Placement:*\$23.50/hr	Average Wage at Placement:* \$21.50/hr	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-15.3% 2008-12.2% 2009-13.6%	

<b>Training Provider:</b> National Aviation Academy				<b>FEIN:</b> 64-0792444	
<b>Program:</b> Aviation Maintenance Certification				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	Tuition: \$1,967.00	Books:	Fees:\$150.00	Supplies:	Total: \$2,117.00
<b>Duration of Training:</b> 80 hrs			Corresponding SOC Codes: 49-3010		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010: 48	Number of Completers 2009: 79	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 134	Number of 2009 Completers Employed:* 79	
			Percentage 100%	Percentage 100%	
			Average Wage at Placement:*\$23.50/hr	Average Wage at Placement:* \$21.50/hr	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-15.3% 2008-12.2% 2009-13.6%	

<b>Training Provider:</b> National Aviation Academy				<b>FEIN:</b> 64-0792444	
<b>Program:</b> Inspection Authorization Certification				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	Tuition: \$799.00	Books:	Fees:\$150.00	Supplies:	Total: \$949.00
<b>Duration of Training:</b> 32 hrs			Corresponding SOC Codes: 49-3010		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL  New Class Standing Fall 2011			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-15.3% 2008-12.2% 2009-13.6%	

## Medical Training Classes Technical Institute

<b>Training Provider:</b> Medical Training Classes Technical Institute				<b>FEIN:</b> 26-3978303	
<b>Program:</b> Mental Health Technician				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	Tuition: \$550.00	Books:	Fees: \$25.00	Supplies:	Total: \$575.00
<b>Duration of Training:</b> 3 wks			Corresponding SOC Codes: 31-1013		
<b>Number of Student Currently Enrolled in Program:</b> 6			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL  New Class Standing Fall 2011			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A

<b>Training Provider:</b> Medical Training Classes Technical Institute				<b>FEIN:</b> 26-3978303	
<b>Program:</b> Medical Lab Technician				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	Tuition: \$550.00	Books:	Fees: \$25.00	Supplies:	Total: \$575.00
<b>Duration of Training:</b> 6 wks			Corresponding SOC Codes: 29-2012		
<b>Number of Student Currently Enrolled in Program:</b> 6			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A

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<b>Training Provider:</b> Medical Training Classes Technical Institute				<b>FEIN:</b> 26-3978303	
<b>Program:</b> Medical Administrative Assistant				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	Tuition: \$750.00	Books: \$100.00	Fees: \$50.00	Supplies:	Total: \$900.00
<b>Duration of Training:</b> 6 wks			Corresponding SOC Codes: 43-6011		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A

<b>Training Provider:</b> Medical Training Classes Technical Institute				<b>FEIN:</b> 26-3978303	
<b>Program:</b> Electronic Health Records Specialist				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	Tuition: \$750.00	Books: \$100.00	Fees: \$50.00	Supplies:	Total: \$900.00
<b>Duration of Training:</b> 6 wks			Corresponding SOC Codes: 29-2071		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL  New Class Standing Fall 2011			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A

Ultimate Medical Academy

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Health Care Management – <b>Online Only</b>				<b>Certification/Degree Type:</b> AS	
<b>Costs</b>	<b>Tuition:</b> \$21,880	<b>Books:</b> \$2,175.00	<b>Fees:</b> \$2,460.00	<b>Supplies:</b>	<b>Total:</b> \$26,515.00
<b>Duration of Training:</b> 60 weeks			Corresponding SOC Codes: 11-9111		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:* r	
			<b>Source of Placement &amp; Wage Data:</b> N/A		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%	

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Health Information Technology – Both resident & Online				<b>Certification/Degree Type:</b> AS	
<b>Costs</b>	<b>Tuition:</b> \$24,130	<b>Books:</b> \$1,952.00	<b>Fees:</b> \$2,372.50	<b>Supplies:</b>	<b>Total:</b> \$28,455.00
<b>Duration of Training:</b> 55 weeks			Corresponding SOC Codes: 11-9111		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:* r	
			<b>Source of Placement &amp; Wage Data:</b> N/A		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%	

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Health Sciences – Both resident & Online				<b>Certification/Degree Type:</b> AS	
<b>Costs</b>	<b>Tuition:</b> \$26,050.00	<b>Books:</b> \$2,377.50	<b>Fees:</b> \$2,302.50	<b>Supplies:</b>	<b>Total:</b> \$30,730.00
<b>Duration of Training:</b> 62 weeks			Corresponding SOC Codes: 29-2099		
<b>Number of Student Currently Enrolled in Program:</b> 203			Number of Completers 2010: 2	Number of Completers 2009:	
<b>Comments:</b> Recommended for WIA Funding – On-Ground Only			Number of 2010 Completers Employed:* 2	Number of 2009 Completers Employed:*	
			Percentage 100%	Percentage	
			Average Wage at Placement:*\$13.12/hr	Average Wage at Placement:* r	
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%	

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Medical Administrative Asst – Both resident & Online				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$12,975.00	<b>Books:</b> \$1,375.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$14,500.00
<b>Duration of Training:</b> 40 weeks			Corresponding SOC Codes: 43-6013, 43-6011		
<b>Number of Student Currently Enrolled in Program:</b> 750			Number of Completers 2010: 5	Number of Completers 2009:	
<b>Comments:</b> Recommended for WIA Funding			Number of 2010 Completers Employed:* 3	Number of 2009 Completers Employed:*	
			Percentage 100%	Percentage	
			Average Wage at Placement:*\$12.00/hr	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%	

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Medical Billing & Coding – Both resident & Online				<b>Certification/Degree Type:</b> AS	
<b>Costs</b>	<b>Tuition:</b> \$12,975.00	<b>Books:</b> \$1,375.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$14,500.00
<b>Duration of Training:</b> 60 weeks			Corresponding SOC Codes: 29-2071		
<b>Number of Student Currently Enrolled in Program:</b> 3080			Number of Completers 2010: 791	Number of Completers 2009: 216	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 540	Number of 2009 Completers Employed:* 161	
			Percentage 68.2%	Percentage 74.5%	
			Average Wage at Placement:*\$11.30/hr	Average Wage at Placement:* \$10.13/hr	
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%	

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Medical Billing & Coding Specialist – Both resident & Online ONLY				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$12,975.00	<b>Books:</b> \$1,375.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$14,500.00
<b>Duration of Training:</b> 40 weeks			Corresponding SOC Codes: 29-2071		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%	

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Pharmacy Technician– Both resident & Online				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$12,800.00	<b>Books:</b> \$1,000.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$13,950.00
<b>Duration of Training:</b> 35 weeks			Corresponding SOC Codes: 29-2052		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010: 8	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:* 8	Number of 2009 Completers Employed:*	
			Percentage 100%	Percentage	
			Average Wage at Placement: \$11.06/hr	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%	

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Spa Management – Online Only				<b>Certification/Degree Type:</b> AS	
<b>Costs</b>	<b>Tuition:</b> \$22,470.00	<b>Books:</b> \$2,227.50	<b>Fees:</b> \$2,547.50	<b>Supplies:</b>	<b>Total:</b> \$27,245.00
<b>Duration of Training:</b> 60 weeks			Corresponding SOC Codes: 39-1021		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%	

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Medical Transcription– Online Only				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$11,700.00	<b>Books:</b> \$1,375.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$13,225.00
<b>Duration of Training:</b> 40 weeks			Corresponding SOC Codes: 31-9094		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%	

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Basic X-Ray Technician – Residential Only				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$14,475.00	<b>Books:</b> \$1,275.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$15,900.00
<b>Duration of Training:</b> 30 weeks			Corresponding SOC Codes: 29-2034		
<b>Number of Student Currently Enrolled in Program:</b> 71			Number of Completers 2010: 392	Number of Completers 2009: 434	
<b>Comments:</b> Recommended for WIA Funding			Number of 2010 Completers Employed:* 279	Number of 2009 Completers Employed:* 320	
			Percentage 71.1%	Percentage 73.7%	
			Average Wage at Placement:*\$11.27/hr	Average Wage at Placement:*\$10.20	
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%	



<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Basic X-Ray Technician W/ Medical Office – Residential Only				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$15,350.00	<b>Books:</b> \$1,450.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$16,950.00
<b>Duration of Training:</b> 40 weeks			Corresponding SOC Codes: 29-2034		
<b>Number of Student Currently Enrolled in Program:</b> 137			Number of Completers 2010:		Number of Completers 2009:
<b>Comments:</b> Recommended for WIA Funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:*		Average Wage at Placement:*
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Dental Asst with Expanded Functions– Residential Only				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$12,975.00	<b>Books:</b> \$1,400.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$14,525.00
<b>Duration of Training:</b> 30 weeks			Corresponding SOC Codes: 31-9091		
<b>Number of Student Currently Enrolled in Program:</b> 164			Number of Completers 2010: 132		Number of Completers 2009: 40
<b>Comments:</b> Recommended for WIA Funding			Number of 2010 Completers Employed:* 98		Number of 2009 Completers Employed:* 37
			Percentage 74.2%		Percentage 92.5%
			Average Wage at Placement:*\$10.49/hr		Average Wage at Placement:*\$10.46/hr
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Medical/Clinical Lab Assistant – Residential Only				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$13,700.00	<b>Books:</b> \$1,050.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$14,900.00
<b>Duration of Training:</b> 30 weeks			Corresponding SOC Codes: 29-2012		
<b>Number of Student Currently Enrolled in Program:</b> 257			Number of Completers 2010: 305		Number of Completers 2009: 228
<b>Comments:</b> Recommended for WIA Funding			Number of 2010 Completers Employed:* 235		Number of 2009 Completers Employed:* 187
			Percentage 77%		Percentage 82%
			Average Wage at Placement:*\$10.17/hr		Average Wage at Placement:*\$9.33/hr
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Medical Assistant – Residential Only				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$15,350.00	<b>Books:</b> \$1,450.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$16,950.00
<b>Duration of Training:</b> 40 weeks			Corresponding SOC Codes: 31-9092		
<b>Number of Student Currently Enrolled in Program:</b> 163			Number of Completers 2010:		Number of Completers 2009:
<b>Comments:</b> Recommended for WIA Funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:		Average Wage at Placement:*
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Nursing– Residential Only				<b>Certification/Degree Type:</b> AS	
<b>Costs</b>	<b>Tuition:</b> \$29,400.00	<b>Books:</b> \$2,800.00	<b>Fees:</b> \$2,775.00	<b>Supplies:</b>	<b>Total:</b> \$34,975.00
<b>Duration of Training:</b> 40 weeks			Corresponding SOC Codes: 29-1111		
<b>Number of Student Currently Enrolled in Program:</b> 163			Number of Completers 2010:		Number of Completers 2009:
<b>Comments:</b> Recommended for WIA Funding			Number of 2010 Completers Employed:*		Number of 2009 Completers Employed:*
			Percentage		Percentage
			Average Wage at Placement:		Average Wage at Placement:*
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Nursing Assistant– Residential Only				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$1,435.00	<b>Books:</b> \$165.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$1,750.00
<b>Duration of Training:</b> 5 weeks			Corresponding SOC Codes: 31-1012		
<b>Number of Student Currently Enrolled in Program:</b> 9			Number of Completers 2010: 38		Number of Completers 2009: 26
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*30		Number of 2009 Completers Employed:* 18
			Percentage 78.9%		Percentage 69.2%
			Average Wage at Placement: \$11.32/hr		Average Wage at Placement:* \$9.21/hr
<b>Source of Placement &amp; Wage Data:</b> Campus Vue					
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Patient Care Technician– Residential Only				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$13,150.00	<b>Books:</b> \$1,000.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$14,300.00
<b>Duration of Training:</b> 30- weeks			Corresponding SOC Codes: 31-1013		
<b>Number of Student Currently Enrolled in Program:</b> 304			Number of Completers 2010: 452		Number of Completers 2009: 189
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*344		Number of 2009 Completers Employed:* 160
			Percentage 76.1%		Percentage 84.7%
			Average Wage at Placement: \$10.27/hr		Average Wage at Placement:* \$9.50/hr
<b>Source of Placement &amp; Wage Data:</b> Campus Vue					
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%

<b>Training Provider:</b> Ultimate Medical Academy				<b>FEIN:</b> 20-2000570	
<b>Program:</b> Phlebotomy Tech – Residential Only				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$1,435.00	<b>Books:</b> \$165.00	<b>Fees:</b> \$150.00	<b>Supplies:</b>	<b>Total:</b> \$1,750.00
<b>Duration of Training:</b> 5 weeks			Corresponding SOC Codes: 31-9097		
<b>Number of Student Currently Enrolled in Program:</b> 24			Number of Completers 2010: 76		Number of Completers 2009: 102
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*60		Number of 2009 Completers Employed:* 79
			Percentage 78.9%		Percentage 77.5%
			Average Wage at Placement: \$9.75/hr		Average Wage at Placement:* \$9.68/hr
<b>Source of Placement &amp; Wage Data:</b> Campus Vue					
<b>Financial Capacity:</b> Satisfactory as submitted			<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-14.4% 2008-15.6% 2009-21.4%

Experion Medical Academy

<b>Training Provider:</b> Experion Medical Academy				<b>FEIN:</b> 04-3760382	
<b>Program:</b> EKG Technician				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	<b>Tuition:</b> \$698.00	<b>Books:</b> \$125.00	<b>Fees:</b> \$299.00	<b>Supplies:</b>	<b>Total:</b> \$1,122.00
<b>Duration of Training:</b> 168 hrs			Corresponding SOC Codes: 29-2031		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Recommended for WIA Funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> FETPIP		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A	

<b>Training Provider:</b> Experion Medical Academy				<b>FEIN:</b> 04-3760382	
<b>Program:</b> Home Health Aide				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	<b>Tuition:</b> \$311.00	<b>Books:</b> \$.00	<b>Fees:</b> \$100.00	<b>Supplies:</b> \$100.00	<b>Total:</b> \$511.00
<b>Duration of Training:</b> 75 hrs			Corresponding SOC Codes: 31-1012		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> FETPIP		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A	

<b>Training Provider:</b> Experion Medical Academy				<b>FEIN:</b> 04-3760382	
<b>Program:</b> Medical Assistant				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	<b>Tuition:</b> \$9,700.00	<b>Books:</b> \$500.00	<b>Fees:</b> \$349.00	<b>Supplies:</b>	<b>Total:</b> \$10,549.00
<b>Duration of Training:</b> 1000 hrs			Corresponding SOC Codes: 31-9092		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Recommended for WIA Funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> FETPIP		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A	

<b>Training Provider:</b> Experion Medical Academy				<b>FEIN:</b> 04-3760382	
<b>Program:</b> Patient Care Technician				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	<b>Tuition:</b> \$6,895.00	<b>Books:</b> \$500.00	<b>Fees:</b> \$349.00	<b>Supplies:</b> \$00.00	<b>Total:</b> \$7,744.00
<b>Duration of Training:</b> 648 hrs			Corresponding SOC Codes: 31-9099		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> FETPIP		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A	

<b>Training Provider:</b> Experion Medical Academy				<b>FEIN:</b> 04-3760382	
<b>Program:</b> Phlebotomy Technician Courses				<b>Certification/Degree Type:</b> Certificate	
<b>Costs</b>	<b>Tuition:</b> \$698.00	<b>Books:</b> \$150.00	<b>Fees:</b> \$299.00	<b>Supplies:</b> \$00.00	<b>Total:</b> \$1,147.00
<b>Duration of Training:</b> 168 hrs			Corresponding SOC Codes: 31-9099		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> FETPIP		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A	

Florida Career College – (EduTech)

<b>Training Provider:</b> Florida Career College				<b>FEIN:</b> 58-2218983	
<b>Program:</b> Medical Assistant				<b>Certification/Degree Type:</b> Diploma /AS	
<b>Costs</b>	<b>Tuition:</b> \$22,320.00	<b>Books:</b> \$1,975.00	<b>Fees:</b> \$100.00	<b>Supplies:</b> \$112.00	<b>Total:</b> \$24,507.00.00
<b>Duration of Training:</b> 12 months			Corresponding SOC Codes: 31-9092		
<b>Number of Student Currently Enrolled in Program:</b> 81			Number of Completers 2010: NA	Number of Completers 2009:	
<b>Comments:</b> Recommend approval for WIA funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* FETPIP Participant	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-11.0% 2008-12.5% 2009-15.7%	

<b>Training Provider:</b> Florida Career College				<b>FEIN:</b> 58-2218983	
<b>Program:</b> Patient Care Technician				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$13,640.00	<b>Books:</b> \$1,730.00	<b>Fees:</b> \$100.00	<b>Supplies:</b>	<b>Total:</b> \$15,470.00.00
<b>Duration of Training:</b> 7 ½ months			Corresponding SOC Codes: 31-1012		
<b>Number of Student Currently Enrolled in Program:</b> 22			Number of Completers 2010: NA	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* FETPIP Participant	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-11.0% 2008-12.5% 2009-15.7%	

<b>Training Provider:</b> Florida Career College				<b>FEIN:</b> 58-2218983	
<b>Program:</b> Network Internet Security				<b>Certification/Degree Type:</b> Diploma /AS	
<b>Costs</b>	<b>Tuition:</b> \$22,320.00	<b>Books:</b> \$2,560.00	<b>Fees:</b> \$470.00	<b>Supplies:</b> \$112.00	<b>Total:</b> \$25,562.00.00
<b>Duration of Training:</b> 12 months			Corresponding SOC Codes: 15-1041		
<b>Number of Student Currently Enrolled in Program:</b> 39			Number of Completers 2010: NA	Number of Completers 2009:	
<b>Comments:</b> Recommend approval for WIA funding			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* FETPIP Participant	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-11.0% 2008-12.5% 2009-15.7%	

<b>Training Provider:</b> Florida Career College				<b>FEIN:</b> 58-2218983	
<b>Program:</b> Health Insurance Billing & Coding				<b>Certification/Degree Type:</b> Diploma / AS	
<b>Costs</b>	<b>Tuition:</b> \$16,740.00	<b>Books:</b> \$1,520.00	<b>Fees:</b> \$100.00	<b>Supplies:</b> \$84.00	<b>Total:</b> \$15,470.00.00
<b>Duration of Training:</b> 7 ½ months			Corresponding SOC Codes: 29-2071		
<b>Number of Student Currently Enrolled in Program:</b> 26			Number of Completers 2010: NA	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:* FETPIP Participant	Average Wage at Placement:* FETPIP Participant	
			<b>Source of Placement &amp; Wage Data:</b> COE Annual Report / NAA Career Services		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> 2007-11.0% 2008-12.5% 2009-15.7%	

## New Horizons Computer Learning Center

<b>Training Provider:</b> New Horizons CLC of Gulf Coast Florida				<b>FEIN:</b> 83-0371504	
<b>Program:</b> Preparation for CompTIA A+				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$2,550.00	<b>Books:</b> \$495.00	<b>Fees:</b> \$50.00	<b>Supplies:</b> \$400.00	<b>Total:</b> \$3,495.00
<b>Duration of Training:</b> 2 weeks+			Corresponding SOC Codes: 151041		
<b>Number of Student Currently Enrolled in Program:</b> 26			Number of Completers 2010: 25	Number of Completers 2009:	
<b>Comments:</b> Recommend approval for WIA funding			Number of 2010 Completers Employed:* 20	Number of 2009 Completers Employed:*	
			Percentage 80%	Percentage	
			Average Wage at Placement:* \$13.00/hr	Average Wage at Placement:	
			<b>Source of Placement &amp; Wage Data:</b>		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A	

<b>Training Provider:</b> New Horizons CLC of Gulf Coast Florida				<b>FEIN:</b> 83-0371504	
<b>Program:</b> Preparation for CompTIA Network+				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$2,000.00	<b>Books:</b> \$250.00	<b>Fees:</b> \$50.00	<b>Supplies:</b> \$200.00	<b>Total:</b> \$2,500.00
<b>Duration of Training:</b> 1 weeks+			Corresponding SOC Codes: 151041, 151071		
<b>Number of Student Currently Enrolled in Program:</b> 26			Number of Completers 2010: 23	Number of Completers 2009:	
<b>Comments:</b> Recommend approval for WIA funding			Number of 2010 Completers Employed:* 18	Number of 2009 Completers Employed:*	
			Percentage 78.2%	Percentage	
			Average Wage at Placement:* \$20.00/hr	Average Wage at Placement:	
			<b>Source of Placement &amp; Wage Data:</b>		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A	

<b>Training Provider:</b> New Horizons CLC of Gulf Coast Florida				<b>FEIN:</b> 83-0371504	
<b>Program:</b> Preparation for CISCO CCNA Certification				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$4,303.00	<b>Books:</b> \$442.00	<b>Fees:</b> \$50.00	<b>Supplies:</b> \$200.00	<b>Total:</b> \$4,995.00
<b>Duration of Training:</b> 2 weeks			Corresponding SOC Codes: 151041		
<b>Number of Student Currently Enrolled in Program:</b> 20			Number of Completers 2010: 17	Number of Completers 2009:	
<b>Comments:</b> Recommend approval for WIA funding			Number of 2010 Completers Employed:* 13	Number of 2009 Completers Employed:*	
			Percentage 76.5%	Percentage	
			Average Wage at Placement:* \$20.00/hr	Average Wage at Placement:	
			<b>Source of Placement &amp; Wage Data:</b>		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A	

<b>Training Provider:</b> New Horizons CLC of Gulf Coast Florida				<b>FEIN:</b> 83-0371504	
<b>Program:</b> Preparation for MicroSoft Certified IT Professional MCITP Server Admin				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$4,303.00	<b>Books:</b> \$442.00	<b>Fees:</b> \$50.00	<b>Supplies:</b> \$200.00	<b>Total:</b> \$4,995.00
<b>Duration of Training:</b> 5 weeks+			Corresponding SOC Codes: 151071, 151081		
<b>Number of Student Currently Enrolled in Program:</b> 3			Number of Completers 2010: 3	Number of Completers 2009:	
<b>Comments:</b> Recommend approval for WIA funding			Number of 2010 Completers Employed:* 3	Number of 2009 Completers Employed:*	
			Percentage 76.5%	Percentage	
			Average Wage at Placement:* \$45K/yr	Average Wage at Placement:	
			<b>Source of Placement &amp; Wage Data:</b>		
<b>Financial Capacity:</b> Satisfactory as submitted		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A	

# Rasmussen College

Default Rates: 2007: 8.8% 2008: 6.3% **Financial Capacity:** Satisfactory as submitted **Accessibility:** Satisfactory

<b>Program</b>	<b>Accounting</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$32,200		
Books	\$2,500	<b>Number of Completers 2010</b>	13
Fees	\$0	<b>Number of 2010 Completers Employed</b>	Not available
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	\$30,234
<b>Total Cost</b>	<b>\$34,700</b>	<b>Number of Completers 2009</b>	5
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	Not available
<b>Targeted Occupation SOC Codes</b>	<b>433031</b>	<b>Average Wage at Placement (2009)</b>	Not available
<b>Number of Students Currently Enrolled in Program</b>	<b>10</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Early Childhood Education</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$28,830		
Books	\$2,700	<b>Number of Completers 2010</b>	1
Fees	\$0	<b>Number of 2010 Completers Employed</b>	1 out of 1
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	\$22,000
<b>Total Cost</b>	<b>\$31,530</b>	<b>Number of Completers 2009</b>	0
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	Not available
<b>Targeted Occupation SOC Codes</b>	<b>259041</b>	<b>Average Wage at Placement (2009)</b>	Not available
<b>Number of Students Currently Enrolled in Program</b>	<b>36</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Early Childhood Education</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$22,010		
Books	\$1,300	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$23,310</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>50 to 60 weeks, depending on specialization</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>259041</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Early Childhood Education</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.</b>	
<b>Certification</b>	<b>Certificate</b>		
Tuition	\$11,780		
Books	\$900	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$12,680</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>30 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>259041</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Health Information Technician</b>	<b>Comments: Not recommended for WIA Funding – Not on TOL</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$31,500		
Books	\$2,500	<b>Number of Completers 2010</b>	0
Fees	\$0	<b>Number of 2010 Completers Employed</b>	0
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$34,000</b>	<b>Number of Completers 2009</b>	0
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	0
<b>Targeted Occupation SOC Codes</b>	<b>292071</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>42</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Medical Administration</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$31,500		
Books	\$2,600	<b>Number of Completers 2010</b>	9
Fees	\$0	<b>Number of 2010 Completers Employed</b>	Not available
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	\$27,316
<b>Total Cost</b>	<b>\$34,100</b>	<b>Number of Completers 2009</b>	4
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	Not available
<b>Targeted Occupation SOC Codes</b>	<b>436011</b>	<b>Average Wage at Placement (2009)</b>	Not available
<b>Number of Students Currently Enrolled in Program</b>	<b>30</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Medical Administration</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$24,500		
Books	\$1,700	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$26,200</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>436011</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>4</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Medical Assisting</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$28,210		
Books	\$2,200	<b>Number of Completers 2010</b>	12
Fees	\$0	<b>Number of 2010 Completers Employed</b>	Not available
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	\$21,146
<b>Total Cost</b>	<b>\$30,410</b>	<b>Number of Completers 2009</b>	17
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	Not available
<b>Targeted Occupation SOC Codes</b>	<b>319092</b>	<b>Average Wage at Placement (2009)</b>	Not available
<b>Number of Students Currently Enrolled in Program</b>	<b>54</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Medical Assisting</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$18,600		
Books	\$1,400	<b>Number of Completers 2010</b>	1
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$20,000</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>40 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>319092</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>8</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Pharmacy Technician</b>	<b>Comments: Not recommended for WIA Funding – Not on TOL</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$31,500		
Books	\$2,400	<b>Number of Completers 2010</b>	3
Fees	\$0	<b>Number of 2010 Completers Employed</b>	3
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	\$28,880
<b>Total Cost</b>	<b>\$33,900</b>	<b>Number of Completers 2009</b>	2
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	Not available
<b>Targeted Occupation SOC Codes</b>	<b>292052</b>	<b>Average Wage at Placement (2009)</b>	Not available
<b>Number of Students Currently Enrolled in Program</b>	<b>31</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Pharmacy Technician</b>	<b>Comments: Not recommended for WIA Funding – Not on TOL</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$24,500		
Books	\$1,900	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$26,400</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>292052</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Pharmacy Technician</b>	<b>Comments: Not recommended for WIA Funding – Not on TOL</b>	
<b>Certification</b>	<b>Certificate</b>		
Tuition	\$15,400		
Books	\$1,200	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$16,600</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>40 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>292012</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>22</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Criminal Justice</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$32,550		
Books	\$2,400	<b>Number of Completers 2010</b>	8
Fees	\$0	<b>Number of 2010 Completers Employed</b>	Not available
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	Not available
<b>Total Cost</b>	<b>\$34,950</b>	<b>Number of Completers 2009</b>	0
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>339021</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>45</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Human Services</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$31,500		
Books	\$2,300	<b>Number of Completers 2010</b>	0
Fees	\$0	<b>Number of 2010 Completers Employed</b>	0
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$33,800</b>	<b>Number of Completers 2009</b>	0
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	0
<b>Targeted Occupation SOC Codes</b>	<b>434161</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>18</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Human Services</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$24,500		
Books	\$1,900	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$26,400</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>434161</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services



<b>Program</b>	<b>Human Services</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions.</b>	
<b>Certification</b>	<b>Certificate</b>		
Tuition	\$14,700		
Books	\$1,000	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$15,700</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>40 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>434161</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Paralegal</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$32,900		
Books	\$2,400	<b>Number of Completers 2010</b>	0
Fees	\$0	<b>Number of 2010 Completers Employed</b>	0
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$35,300</b>	<b>Number of Completers 2009</b>	0
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	0
<b>Targeted Occupation SOC Codes</b>	<b>232011</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>33</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Paralegal</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>Certificate</b>		
Tuition	\$21,350		
Books	\$1,500	<b>Number of Completers 2010</b>	0
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$22,850</b>	<b>Number of Completers 2009</b>	0
<b>Duration of Training</b>	<b>40 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>232011</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>1</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Professional Nursing</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$44,635		
Books	\$2,000	<b>Number of Completers 2010</b>	0
Fees	\$0	<b>Number of 2010 Completers Employed</b>	0
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$46,635</b>	<b>Number of Completers 2009</b>	0
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	0
<b>Targeted Occupation SOC Codes</b>	<b>292061</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>97</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Practical Nursing</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>Diploma</b>		
<b>Cost</b>			
Tuition	\$31,150		
Books	\$1,800	<b>Number of Completers 2010</b>	24
Fees	\$0	<b>Number of 2010 Completers Employed</b>	22
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	\$35,306
<b>Total Cost</b>	<b>\$32,950</b>	<b>Number of Completers 2009</b>	13
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	Not available
<b>Targeted Occupation SOC Codes</b>	<b>292061</b>	<b>Average Wage at Placement (2009)</b>	Not available
<b>Number of Students Currently Enrolled in Program</b>	<b>62</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Software Application Development</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$31,850		
Books	\$2,500	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$34,350</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>151031</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Information Systems Management</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$31,500 - \$33,600		
Books	\$2,500 - \$2,700	<b>Number of Completers 2010</b>	7
Fees	\$0	<b>Number of 2010 Completers Employed</b>	Not available
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	\$26,093
<b>Total Cost</b>	<b>\$34,000 - \$36,300</b>	<b>Number of Completers 2009</b>	8
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	Not available
<b>Targeted Occupation SOC Codes</b>	<b>151081</b>	<b>Average Wage at Placement (2009)</b>	Not available
<b>Number of Students Currently Enrolled in Program</b>	<b>93</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Multimedia Technologies</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$33,250		
Books	\$3,300	<b>Number of Completers 2010</b>	3
Fees	\$0	<b>Number of 2010 Completers Employed</b>	3
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	Not available
<b>Total Cost</b>	<b>\$36,550</b>	<b>Number of Completers 2009</b>	2
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	Not available
<b>Targeted Occupation SOC Codes</b>	<b>151071</b>	<b>Average Wage at Placement (2009)</b>	Not available
<b>Number of Students Currently Enrolled in Program</b>	<b>17</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Multimedia Technologies</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$26,250		
Books	\$2,200	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$28,450</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>151071</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Accounting</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$25,550		
Books	\$2,000	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$27,550</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>433031</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Accounting</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Certificate</b>		
Tuition	\$13,650		
Books	\$1,100	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$14,750</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>40 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>433031</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Business</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$25,550		
Books	\$2,000	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$27,550</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>131199</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Business</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Certificate</b>		
Tuition	\$12,950		
Books	\$1,000	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$13,950</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>40 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>131199</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Medical Billing and Coding</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$19,600		
Books	\$1,600	<b>Number of Completers 2010</b>	4
Fees	\$0	<b>Number of 2010 Completers Employed</b>	Not available
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	\$24,300
<b>Total Cost</b>	<b>\$21,200</b>	<b>Number of Completers 2009</b>	6
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	Not available
<b>Targeted Occupation SOC Codes</b>	<b>436013</b>	<b>Average Wage at Placement (2009)</b>	Not available
<b>Number of Students Currently Enrolled in Program</b>	<b>0</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Medical Billing and Coding</b>	<b>Comments: Not recommended for WIA Funding – Not on TOL</b>	
<b>Certification</b>	<b>Certificate</b>		
Tuition	\$15,400		
Books	\$1,200	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$16,600</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>40 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>436013</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>zero; new program as of 7/2011</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Criminal Justice</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$25,550		
Books	\$1,900	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$27,450</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>435031</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	zero; new program as of 7/2011	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Criminal Justice</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Certificate</b>		
Tuition	\$12,950		
Books	\$1,100	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$14,050</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>40 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>435031</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	zero; new program as of 7/2011	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Software Application Development</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Certificate</b>		
Tuition	\$14,000		
Books	\$1,200	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$15,200</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>40 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>151031</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	zero; new program as of 7/2011	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Information Systems Management</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Diploma</b>		
Tuition	\$24,500 - \$25,550		
Books	\$2,000 - \$2,100	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$26,500 - \$27,650</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>151041</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	zero; new program as of 7/2011	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Information Systems Management</b>	<b>Comments: Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions</b>	
<b>Certification</b>	<b>Certificate</b>		
Tuition	\$13,650 - \$14,700		
Books	\$0	<b>Number of Completers 2010</b>	zero; new program as of 7/2011
Fees	\$0	<b>Number of 2010 Completers Employed</b>	n/a
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$13,650 - \$14,700</b>	<b>Number of Completers 2009</b>	zero; new program as of 7/2011
<b>Duration of Training</b>	<b>40 weeks</b>	<b>Number of 2009 Completers Employed</b>	n/a
<b>Targeted Occupation SOC Codes</b>	<b>151041</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	zero; new program as of 7/2011	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

<b>Program</b>	<b>Business Management</b>	<b>Comments: Recommend approval for WIA funding</b>	
<b>Certification</b>	<b>AS Degree</b>		
Tuition	\$33,250		
Books	\$2,500	<b>Number of Completers 2010</b>	0
Fees	\$0	<b>Number of 2010 Completers Employed</b>	0
Supplies	\$0	<b>Average Wage at Placement (2010)</b>	n/a
<b>Total Cost</b>	<b>\$35,750</b>	<b>Number of Completers 2009</b>	0
<b>Duration of Training</b>	<b>60 weeks</b>	<b>Number of 2009 Completers Employed</b>	0
<b>Targeted Occupation SOC Codes</b>	<b>131199</b>	<b>Average Wage at Placement (2009)</b>	n/a
<b>Number of Students Currently Enrolled in Program</b>	<b>35</b>	<b>Source of Placement &amp; Wage Data</b>	Rasmussen College Career Services

Medical Prep Institute of Tampa Bay

<b>Training Provider:</b> Medical Prep Institute of Tampa Bay				<b>FEIN:</b> 26-2603689	
<b>Program:</b> Practical Nursing				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$5,600.00	<b>Books:</b> \$600.00	<b>Fees:</b> \$500.00	<b>Supplies:</b> \$300.00	<b>Total:</b> \$7,000.00
<b>Duration of Training:</b> 1325 hrs			Corresponding SOC Codes: 29-2061		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010: NA	Number of Completers 2009:	
<b>Comments:</b> Recommend with limited enrollment until local outcomes are measurable and positive. Limit enrollment to 5 WIA funded positions			Number of 2010 Completers Employed:*	Number of 2009 Completers Employed:*	
			Percentage	Percentage	
			Average Wage at Placement:*	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b>		
<b>Financial Capacity:</b> Questionable on data provided		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A – School too New	

<b>Training Provider:</b> Medical Prep Institute of Tampa Bay				<b>FEIN:</b> 26-2603689	
<b>Program:</b> Home Health Aid				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$398.00	<b>Books:</b> \$55.00	<b>Fees:</b> \$	<b>Supplies:</b>	<b>Total:</b> \$448.00
<b>Duration of Training:</b> 5 weeks			Corresponding SOC Codes: 31-1012		
<b>Number of Student Currently Enrolled in Program:</b>			Number of Completers 2010:	Number of Completers 2009:	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed:	Number of 2009 Completers Employed:*	
			Percentage:	Percentage	
			Average Wage at Placement:	Average Wage at Placement:*	
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Questionable on data provided		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A – School too New	

<b>Training Provider:</b> Medical Prep Institute of Tampa Bay				<b>FEIN:</b> 26-2603689	
<b>Program:</b> Patient Care Technician				<b>Certification/Degree Type:</b> Diploma	
<b>Costs</b>	<b>Tuition:</b> \$861.00	<b>Books:</b> \$120.00	<b>Fees:</b> \$	<b>Supplies:</b>	<b>Total:</b> \$1,020.00
<b>Duration of Training:</b> 30- weeks			Corresponding SOC Codes: 31-1013		
<b>Number of Student Currently Enrolled in Program:</b> 304			Number of Completers 2010: 452	Number of Completers 2009: 189	
<b>Comments:</b> Not recommended for WIA Funding – Not on TOL			Number of 2010 Completers Employed: *344	Number of 2009 Completers Employed: * 160	
			Percentage 76.1%	Percentage 84.7%	
			Average Wage at Placement: \$10.27/hr	Average Wage at Placement: * \$9.50/hr	
			<b>Source of Placement &amp; Wage Data:</b> Campus Vue		
<b>Financial Capacity:</b> Questionable on data provided		<b>Accessibility:</b> Satisfactory		<b>Default Rates:</b> N/A – School too New	

**Board Goals - 2010-2011**

Goal	Action	Measure	Status	% Complete	Comments
<b>Increase number of degreed, certified, and credentialed individuals in the Region</b>	Increase number of ITAs issued by provider by 5% over prior year	328	1,165	355%	Of the 1,165 ITAs, approximately 750 are currently enrolled and active; 561 are closed with employment. Over 1,500 applicants were serviced, and there were more than 60 OJT enrollments.
	Increase number of EWTs by 5% from last year to 800 for 2010-2011	800	661	83%	There were 1,072 proposed Employed Worker Trainings, with 661 completed. Of the 661 trainings completed, 349 were in Pasco and 312 were in Hernando.
<b>Increase availability of funds for PHWB by \$515,000 by 6/2011</b>	Obtain new grant funding	\$ 500,000	\$ 1,556,868	311%	Funding received from NEG, WORK, TAA, FSET, WP Incentive, WIA Incentive, WP OPS, DW Supplemental.
	Generate sponsorships/revenue	\$ 15,000	\$ 11,800	79%	Sponsorships were received from Bright House and Corporate.
<b>Customer Satisfaction</b>	Exceed State average Job Seeker Customer Satisfaction rating by 6/2011	State data not available			
	Exceed State average Customer Satisfaction rating for those entering training by 6/2011	State data not available			
	Exceed ACSI rating by employers by 6/2011	State data not available			

Since no State Customer Satisfaction rating information is available, in-house and contracted Customer Satisfaction surveys were conducted.

Category	2010/2011	2009/2010
Wagner-Peyser / Job Seekers	79.4	78
WIA / Training	84.3	88.3
Employer Services	85.6	